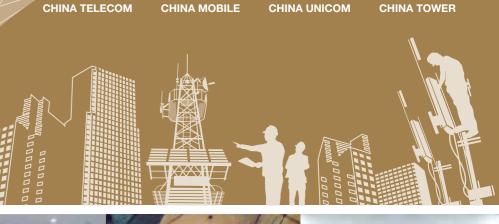
Our Markets

Prior to the listing, China Telecom, our controlling shareholder, is the primary source of our revenue. During the listing, the Company further expanded its operation into the entire telecommunications market in China and endeavoured to develop businesses from China Mobile and China Unicom. With the establishment of China Tower, we have provided services to domestic telecommunications operators including the three domestic telecommunications operators and China Tower. In line with the development of information economy in China, the Group strived to attract clients other than domestic telecommunications operators. The Company achieved significant breakthroughs in several industries such as government, transportation, internet, information technology and power. Grasping opportunities brought by the "Belt and Road" Initiative, the Company further enhanced its operation in overseas market including Africa, the Middle East and South East Asia.

SERVICE PROVIDER
FOR
TELECOMMUNICATIONS
OPERATORS

A LEADING SERVICE PROVIDER IN THE INFORMATIZATION SECTOR

Domestic
Telecommunications
Operator
Market



Domestic Non-operator Market

