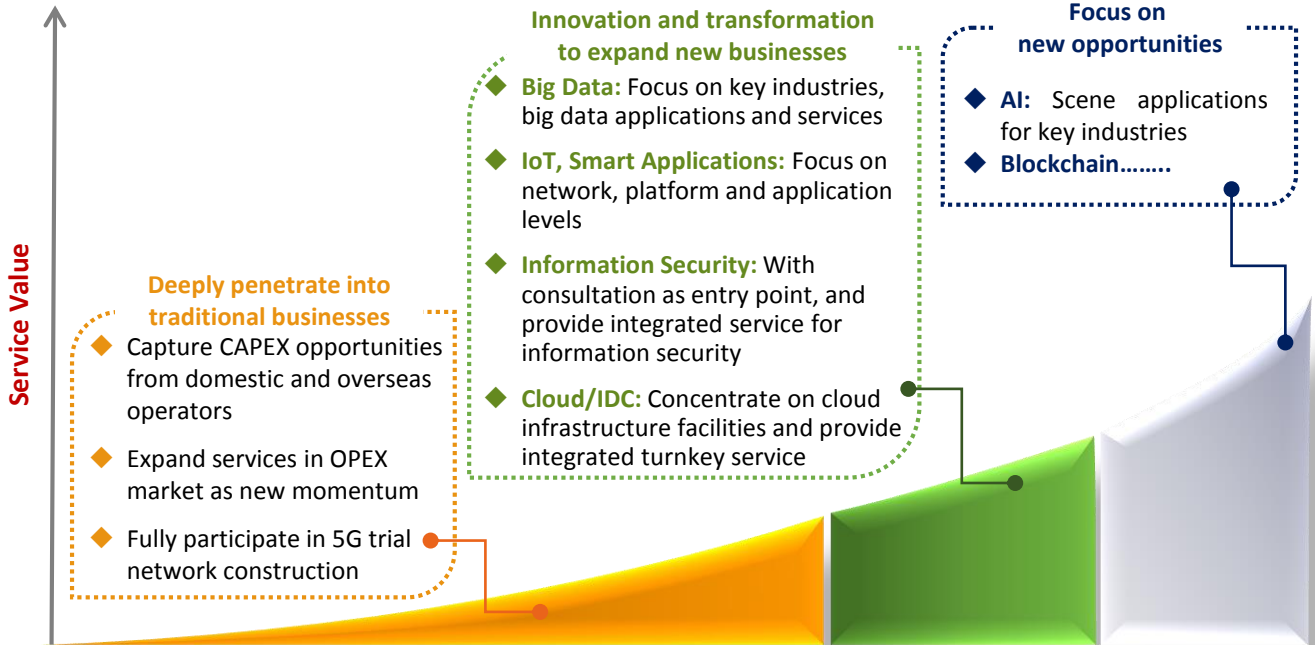




Who We Are

China Communications Services Corporation Limited ("China Comservice") is a leading service provider in the informatization sector in the PRC that provides integrated comprehensive solutions in the informatization sector. The Company is also the largest telecommunications infrastructure service group in China that offers a range of unique one-stop integrated services along our customers' value chain. Our major shareholders include the three telecommunications operators in the PRC - China Telecommunications Corporation, China Mobile Communications Group Co., Ltd. and China United Network Communications Group Company Limited.

Leading Provider of Producer Services in the Informatization Sector



3 Key Businesses

Telecommunications Infrastructure (TIS) Services

- Design - Construction - Supervision

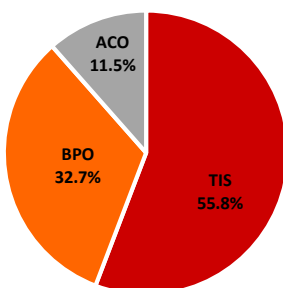
Business Process Outsourcing (BPO) Services

- Maintenance - Facilities Management
 - Supply Chain
 - Products Distribution
- Core BPO**

Applications, Content and Other (ACO) Services

- System Integration - Software Development & System Support
- Value-added Services

Revenue Mix by Businesses (1H2018)



3 Customer Groups

Domestic Operator Customers

- China Telecom - China Mobile
- China Unicom - China Tower

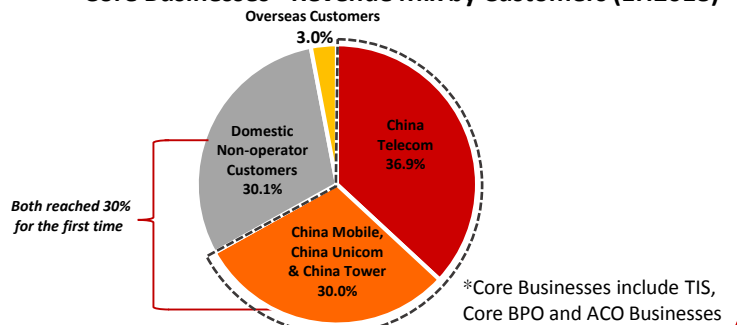
Domestic Non-Operator Customers

- Government Agencies - Small and Medium Enterprises
- Industrial Customers (Transportation, Construction, Internet & IT, Electricity...)

Overseas Customers

- Customers in emerging markets, including Africa, the Middle East and Southeast Asia

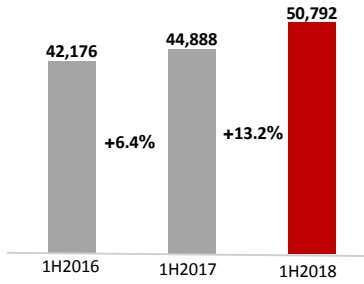
Core Businesses* Revenue Mix by Customers (1H2018)



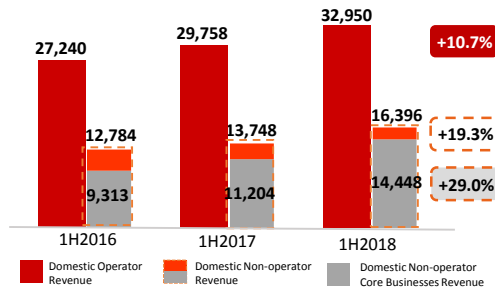
Financial Performance at a Glance

Revenue (RMB'M)

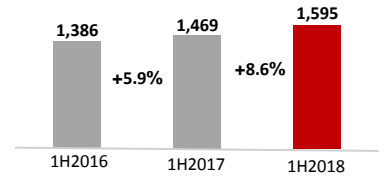
Revenue Growth Hit 6-year High



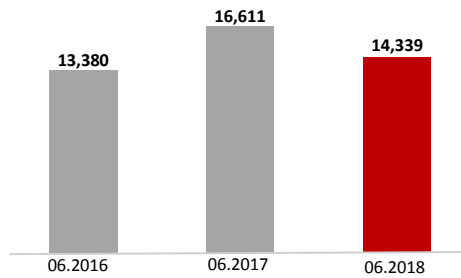
Revenue by Customers (RMB'M)



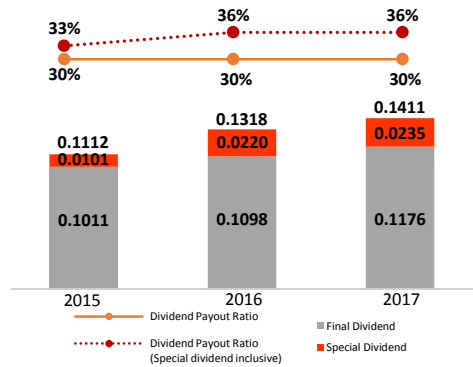
Net Profit (RMB'M)



Net Cash (RMB'M)



Dividend Per Share (RMB)



Why Invest In Us

- Being the **largest** telecommunications infrastructure service group in China and accumulated years of experience and strengths in the field of informatization services
- One of the companies benefiting the most from the opportunities in **telecom sector** (including 5G) and **digitalization development**
- Diversified** customer and business mix, exposing to various vast market opportunities
- Provide **unique** integrated comprehensive business solutions, especially a series of **over 20** smart-typed products
- Sound track record** of maintaining an overall steady growing business trend
- Maintain **robust financial position** and provide relatively stable and sustainable dividend to shareholders
- Strong** shareholders and company background, and close customers relationship
- Seasoned management team** with strong execution capabilities, well recognized corporate governance and IR best practices

Share Information

Stock Code: 00552 (Hong Kong Stock Exchange)

Listing Date: 8 December 2006

IPO Price: HK\$2.2 per share

Total Issued Shares: 6,926,018,400

- Domestic Shares: 4,534,598,160
- H Shares: 2,391,420,240

Board Lot: 2,000 shares

As at 30/06/18:

- Closing Price: HK\$4.94 per share
- Market Capitalization: HK\$34.2 billion (~ US\$4.4 billion)

Financial Year End: 31 December

International Auditor: Deloitte Touche Tohmatsu

Awards and Recognition

- Best CEO
- Best CFO
- Best IR

Corporate Governance Asia

Platinum Award - Excellence in Environmental, Social and Corporate Governance

The Asset

Top 10 Ranking for Various Awards in "Asia's Best Managed Companies Poll 2018"

FinanceAsia

Ranked 81st

FORTUNE China 500

Ranked 6th

China's Top 100 Software Enterprises 2018

Tao Zhu Gong Awards — Best Working Capital Management

EuroFinance

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