

## Consolidated Income Statement

For the year ended 31 December 2011  
(Expressed in Renminbi)

	Note	2011 RMB'000	2010 RMB'000 (Restated)
Revenues	4	<b>53,507,397</b>	45,417,232
Cost of revenues	5	<b>(44,998,318)</b>	(38,023,890)
<b>Gross profit</b>		<b>8,509,079</b>	7,393,342
Other operating income	6	<b>657,871</b>	629,685
Selling, general and administrative expenses		<b>(6,401,096)</b>	(5,637,139)
Other operating expenses	7	<b>(62,879)</b>	(70,920)
Finance costs	8	<b>(60,311)</b>	(57,732)
Share of (losses)/profits of associates		<b>(2,600)</b>	3,126
<b>Profit before tax</b>	9	<b>2,640,064</b>	2,260,362
Income tax	10	<b>(534,192)</b>	(458,023)
<b>Profit for the year</b>		<b>2,105,872</b>	1,802,339
<b>Attributable to:</b>			
Equity shareholders of the Company		<b>2,114,863</b>	1,803,753
Non-controlling interests		<b>(8,991)</b>	(1,414)
<b>Profit for the year</b>		<b>2,105,872</b>	1,802,339
<b>Basic and diluted earnings per share (RMB)</b>	16	<b>0.366</b>	0.313

The notes on pages 108 to 174 form part of these financial statements. Details of dividend payable to equity shareholders of the Company attributable to the profit for the year are set out in note 15.