

## CONSOLIDATED INCOME STATEMENT

For the year ended 31 December 2012  
(Expressed in Renminbi)

	Note	2012 RMB'000	2011 RMB'000 (Restated)
Revenues	4	<b>61,517,375</b>	53,780,127
Cost of revenues	5	<b>(51,732,008)</b>	(45,198,637)
<b>Gross profit</b>		<b>9,785,367</b>	8,581,490
Other operating income	6	<b>851,336</b>	684,821
Selling, general and administrative expenses		<b>(7,514,881)</b>	(6,464,571)
Other operating expenses	7	<b>(69,258)</b>	(64,408)
Finance costs	8	<b>(26,030)</b>	(64,556)
Share of profits/(losses) of associates		<b>4,844</b>	(2,600)
<b>Profit before tax</b>	9	<b>3,031,378</b>	2,670,176
Income tax	10	<b>(585,514)</b>	(538,778)
<b>Profit for the year</b>		<b>2,445,864</b>	2,131,398
<b>Attributable to:</b>			
Equity shareholders of the Company		<b>2,406,792</b>	2,129,212
Non-controlling interests		<b>39,072</b>	2,186
<b>Profit for the year</b>		<b>2,445,864</b>	2,131,398
<b>Basic and diluted earnings per share (RMB)</b>	16	<b>0.353</b>	0.358

The notes on pages 120 to 182 form part of these financial statements. Details of dividend payable to equity shareholders of the Company attributable to the profit for the year are set out in note 15.