

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

## 1. PRINCIPAL ACTIVITIES AND ORGANISATION

### (a) Principal activities

China Communications Services Corporation Limited (the “Company”) and its subsidiaries (hereinafter collectively referred to as the “Group”) is a leading integrated service provider to the telecommunications, media and technology industries in the PRC. Its principal activities comprise provision of a full range of telecommunications support services in the PRC and overseas, including (i) telecommunications infrastructure design, construction and project supervision and management; (ii) business process outsourcing services (including management of infrastructure for information technology, general facilities management, supply chain and products distribution); and (iii) a variety of other services including applications, content and others.

### (b) Organisation

The Company was established in the PRC on 30 August 2006 as a joint stock limited company under the Company Law of the PRC as part of the Restructuring (as defined below) of CTC, a state-owned enterprise under the direct supervision of the State Council of the PRC. Pursuant to the Restructuring, the Group assumed the telecommunications support services previously carried on by various subsidiaries wholly-owned or controlled by CTC in six provinces and municipality in the PRC, namely, Guangdong Province, Zhejiang Province, Shanghai Municipality, Fujian Province, Hubei Province and Hainan Province (collectively, the “Predecessor Operations”) from CTC. The Company was founded by CTC, Guangdong Telecom Industry Group Corporation and Zhejiang Telecom Industry Corporation by ways of the injection of those subsidiaries carrying on the Predecessor Operations and cash contributions.

In connection with the Restructuring, the Predecessor Operations together with the related assets and liabilities that were to be transferred to the Group were segregated from CTC effective on 31 March 2006 (the “Restructuring”). The Restructuring comprised the following:

- (i) CTC underwent a restructuring programme in connection with its full range of telecommunications related services, namely (1) telecommunications infrastructure design, construction and project supervision and management; (2) business process outsourcing (including management of infrastructure for information technologies business, general facilities management and distribution of telecommunications services and products); and (3) a variety of other services including applications, content and others.
- (ii) The net assets were injected into the Company by ways of asset injection of those subsidiaries carrying on the Predecessor Operations in consideration of approximately 3,623.4 million ordinary shares with a par value of RMB1.00 each.
- (iii) The Group, immediately after the Restructuring, contains substantially all of the operating assets and liabilities relating to the Predecessor Operations, comprising (1) telecommunications infrastructure design, construction and project supervision and management; (2) business process outsourcing (including management of infrastructure for information technologies business, general facilities management, distribution of telecommunications services and products); and (3) a variety of other services including applications, content and others.
- (iv) In connection with the Restructuring, certain assets and liabilities historically associated with the Predecessor Operations were not transferred to the Company and were retained by CTC.

The above Restructuring procedures primarily resulted in an effect of the transfer from CTC to the Company of the operating assets and liabilities relating to the telecommunications related services carried on by the Predecessor Operations, which were previously owned or controlled by CTC prior to the Restructuring.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

**1. PRINCIPAL ACTIVITIES AND ORGANISATION (continued)****(b) Organisation (continued)**

In December 2006, the Company issued 1,291,293,000 H shares with a par value of RMB1.00 each, at a price of HKD2.20 per H share by way of an initial public offering (the "IPO") to Hong Kong and overseas investors. In connection with the IPO, 129,129,300 domestic state-owned shares of RMB1.00 each owned by CTC and its subsidiaries were converted into H shares and transferred to the National Council for Social Security Fund of the PRC ("SSF"). In December 2006, the Company also issued 193,693,000 H shares with a par value of RMB1.00 each, at a price of HKD2.20 per H share upon the exercise of the over-allotment option. In connection with the exercise of the over-allotment option, 19,369,300 domestic state owned shares of RMB1.00 each owned by CTC and its subsidiaries were converted into H shares and transferred to SSF. In April 2008, the Company completed the placing of 326,696,000 H shares with a par value of RMB1.00 each at a price of RMB5.25 (the "Placing"). In connection with the Placing, 32,669,600 domestic legal person shares of RMB1.00 each owned by SSF was converted into H shares. On 8 February 2012, the Company issued 398,570,040 H shares on the basis of 2 H rights shares for every 10 existing H shares at a price of HKD3.19 per H rights share, and issued 755,766,360 domestic shares on the basis of 2 domestic rights shares for every 10 existing domestic shares at a price of RMB2.59 per domestic rights share. A total of 2,391,420,240 H shares have been listed on The Stock Exchange of Hong Kong Limited (the "Stock Exchange").

Pursuant to the acquisition agreement dated 15 June 2007, the Company acquired the telecommunications infrastructure services, business process outsourcing services and applications, content and other services located in Jiangsu Province, Anhui Province, Jiangxi Province, Hunan Province, Guangxi Zhuang Autonomous Region, Chongqing Municipality, Sichuan Province, Guizhou Province, Yunnan Province, Shaanxi Province, Gansu Province, Qinghai Province and Xinjiang Uygur Autonomous Region, together with the equity interests in Guangdong Nanfang Communication GSM Intelligent Card System Co., Ltd and Ningbo Public Information Industry Co., Ltd (the "Target Business") from CTC. Such acquisition was completed on 31 August 2007.

Pursuant to the Equity Transfer Agreements entered into by the Company and CTC and its subsidiaries on 26 May 2009, the Company acquired a 95.945% equity interest in Shanghai Tongmao Import & Export Co. Ltd ("Shanghai Tongmao") and a 51% equity interest in Guoxin Lucent Technologies Network Technologies Co., Ltd ("Guoxin Lucent", now renamed as "Guoxun Innovation Software Technology Co., Ltd") for a total purchase price of RMB98.05 million.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

### 1. PRINCIPAL ACTIVITIES AND ORGANISATION (continued)

#### (b) Organisation (continued)

Pursuant to the Equity Transfer Agreements entered into by the Group and CTC's subsidiaries on 20 June 2012, the Group completed acquisition on 30 June 2012 of (i) 100% equity interest in each of Ningxia Communications Constructions Co., Ltd. ("Ningxia Construction") and Ningxia Telecom Constructions Supervision Consultancy Co., Ltd. ("Ningxia Supervision"); and (ii) 100% equity interest in Xinjiang Communications Planning & Designing Institute Co., Ltd. ("Xinjiang Planning & Designing") (collectively the "Target Interests"), for a consideration of RMB51.07 million.

Pursuant to the Equity Transfer Agreements entered into by the Group and China Telecommunications Corporation Industrial Assets Management Centre (a directly wholly-owned subsidiary of CTC) on 20 June 2012, the Group completed acquisition on 26 July 2012 of 51% equity interest in Sino-British Submarine Systems Co., Ltd. ("SBSS") and all the associated rights and obligations for a total consideration of RMB264.60 million.

The Company established China Comservice Supply Chain Management Company Ltd. in July 2015. The initial registered capital was RMB50 million. The Company paid the capital contribution of RMB10 million and RMB40 million respectively on 24 August 2015 and 30 March 2017. In December 2017, the registered capital of China Comservice Supply Chain Management Company Ltd was increased to RMB108.41 million.

The Company established Inner Mongolia Autonomous Region Communications Services Company Limited in January 2016. The registered capital is RMB10 million. The Company paid the initial capital contribution of RMB5 million on 24 March 2016.

The Company established Comservice Capital Holding Company Limited in May 2017. The registered capital is RMB500 million. The Company paid the initial capital contribution of RMB100 million on 29 June 2017.

In 2017, the Company's subsidiaries, Fujian Communications Services Company Limited, Hubei Communications Services Company Limited and Guizhou Communications Services Company Limited, made capital reduction of RMB30.41 million, RMB20 million and RMB8 million respectively.

### 2. SIGNIFICANT ACCOUNTING POLICIES

#### (a) Statement of compliance

The consolidated financial statements of the Group have been prepared in accordance with International Financial Reporting Standards ("IFRSs") as issued by the International Accounting Standards Board ("IASB"). IFRSs include all applicable individual IFRSs, International Accounting Standards ("IASs") and related interpretations. The consolidated financial statements also comply with the disclosure requirements of the Hong Kong Companies Ordinance ("CO") and the applicable disclosure provisions of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited ("Listing Rules"). A summary of the significant accounting policies adopted by the Group is set out below.

The IASB has issued certain new and revised IFRSs that are first effective or available for early adoption for the current year of the Group. Note 3 provides information on any changes in accounting policies resulting from initial application of these developments to the extent that they are relevant to the Group for the current and prior years reflected in these financial statements.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

### 2. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (b) Basis of preparation of the consolidated financial statements

The consolidated financial statements for the year ended 31 December 2017 comprise the Group and its interests in associates and joint ventures.

The measurement basis used in the preparation of the consolidated financial statements is the historical cost basis except that the following assets and liabilities:

- Financial instruments at fair value through profit or loss and available-for-sale financial assets listed in active market are measured at fair value.
- Liabilities for cash-settled share-based payment arrangements are measured at fair value.

Historical cost is generally based on the fair value of the consideration given in exchange for goods and services.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Group takes into account the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date. Fair value for measurement and/or disclosure purposes in these consolidated financial statements is determined on such a basis, except for share-based payment transactions that are within the scope of IFRS 2 Share-based Payment, leasing transactions that are within the scope of IAS 17 Leases, and measurements that have some similarities to fair value but are not fair value, such as net realisable value in IAS 2 Inventories or value in use in IAS 36 Impairment of Assets.

In addition, for financial reporting purposes, fair value measurements are categorised into Level 1, 2 or 3 based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety, which are described as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date;
- Level 2 inputs are inputs, other than quoted prices included within Level 1, that are observable for the asset or liability, either directly or indirectly; and
- Level 3 inputs are unobservable inputs for the asset or liability.

The preparation of the consolidated financial statements in accordance with IFRSs requires management to make judgements, estimates and assumptions that affect the application of accounting policies and reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about carrying amounts of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

Judgements made by management in the application of IFRSs that have significant effect on the consolidated financial statements and major sources of estimation uncertainty are discussed in note 42.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

### 2. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (c) Basis of consolidation

##### (i) Business combinations involving enterprises under common control

A business combination involving enterprises under common control is a business combination in which all of the combining enterprises are ultimately controlled by the same party or parties both before and after the business combination, and that control is not transitory. The assets and liabilities obtained are measured at the carrying amounts as recorded by the enterprise being combined at the combination date. The difference between the carrying amount of the net assets obtained and the carrying amount of consideration paid for the combination (or the total face value of shares issued) is adjusted to capital reserve. The combination date is the date on which one combining enterprise effectively obtains control of the other combining enterprises.

##### (ii) Business combinations involving entities not under common control

A business combination involving entities not under common control is a business combination in which all of the combining entities are not ultimately controlled by the same party or parties before the business combination.

The acquirer, at the acquisition date, allocates the cost of the business combination by recognising the acquiree's identifiable asset, liabilities and contingent liabilities at their fair value at that date.

##### (iii) Subsidiaries and non-controlling interests

The consolidated financial statements incorporate the financial statements of the Company and entities controlled by the Company and its subsidiaries. Control is achieved when the Company:

- a. has power over the investee;
- b. is exposed, or has rights, to variable returns from its involvement with the investee; and
- c. has the ability to use its power to affect its returns.

The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above.

Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary.

Non-controlling interests that are present ownership interests and entitle their holders to a proportionate share of the entity's net assets in the event of liquidation may be initially measured either at fair value or at the non-controlling interests' proportionate share of the recognised amounts of the acquiree's identifiable net assets. The choice of measurement basis is made on a transaction-by-transaction basis. Other types of non-controlling interests are measured at their fair value or, when applicable, on the basis specified in another IFRS.

Profit or loss and each item of other comprehensive income are attributed to the owners of the Company and to the non-controlling interests. Total comprehensive income of subsidiaries is attributed to the owners of the Company and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

### 2. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (c) Basis of consolidation (continued)

##### (iii) Subsidiaries and non-controlling interests (continued)

All intragroup assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

Changes in the Group's ownership interests in existing subsidiaries that do not result in the Group losing control over the subsidiaries are accounted for as equity transactions. The carrying amounts of the Group's relevant components of equity and the non-controlling interests are adjusted to reflect the changes in their relative interests in the subsidiaries, including re-tribution of relevant reserves between the Group and the non-controlling interests according to the Group's and the non-controlling interests' proportionate interests. Any difference between the amount by which the non-controlling interests are adjusted, and the fair value of the consideration paid or received is recognised directly in equity and attributed to owners of the Company.

When the Group loses control of a subsidiary, the assets and liabilities of that subsidiary and non-controlling interests (if any) are derecognised. A gain or loss is recognised in profit or loss and is calculated as the difference between (i) the aggregate of the fair value of the consideration received and the fair value of any retained interest and (ii) the previous carrying amount of the assets (including goodwill), and liabilities of the subsidiary attributable to the owners of the Company. All amounts previously recognised in other comprehensive income in relation to that subsidiary are accounted for as if the Group had directly disposed of the related assets or liabilities of the subsidiary (i.e. reclassified to profit or loss or transferred to another category of equity as specified/permitted by applicable IFRSs). The fair value of any investment retained in the former subsidiary at the date when control is lost is regarded as the fair value on initial recognition for subsequent accounting under IAS 39 Financial Instruments: Recognition and Measurement, or when applicable, the cost on initial recognition of an investment in an associate or a joint venture.

##### (iv) Investments in associates and joint ventures

Associates are entities in which the Group has significant influence, but not control or joint control, over its management, including participation in the financial and operating decisions.

A joint venture is a joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint arrangement. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require unanimous consent of the parties sharing control.

Investments in associates or joint ventures are accounted for in the consolidated financial statements under the equity method. Under the equity method, the investments are initially recorded at cost, adjusted for any excess of the Group's share of the acquisition-date fair values of the investees' identifiable net assets over the cost of the investment (if any, after reassessment) which is recognised in the consolidated statement of profit or loss. Thereafter, the investment is adjusted for the post acquisition change in the Group's share of the investee's profit or loss and other comprehensive income. The Group's share of the post-acquisition, post-tax results of the investees and any impairment losses for the year are recognised in the consolidated statement of profit or loss, whereas the Group's share of the post-acquisition post-tax items of the investees' other comprehensive income is recognised in the consolidated statement of profit or loss and other comprehensive income. Changes in net assets of associates or joint ventures other than profit or loss and other comprehensive income are not accounted for unless such changes resulted in changes in ownership interest held by the Group.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

### 2. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (c) Basis of consolidation (continued)

##### (iv) Investments in associates and joint ventures (continued)

When the Group's share of losses exceeds its interest in the associate or joint venture, the Group's interest is reduced to nil and recognition of further losses is discontinued except to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of the investee. For this purpose, the Group's interest is the carrying amount of the investment under the equity method together with the Group's long-term interests that in substance form part of the Group's net investment in the associate or joint venture.

Unrealised profits and losses resulting from transactions between the Group and its associates or joint ventures are eliminated to the extent of the Group's interest in the investee, except where unrealised losses provide evidence of an impairment of the asset transferred, in which case they are recognised immediately in profit or loss.

When the Group reduces its ownership interest in an associate or a joint venture but the Group continues to use the equity method, the Group reclassifies to profit or loss the proportion of the gain or loss that had previously been recognised in other comprehensive income relating to that reduction in ownership interest if that gain or loss would be reclassified to profit or loss on the disposal of the related assets or liabilities.

#### (d) Goodwill

Goodwill represents the excess of

- (i) the aggregate of the fair value of the consideration transferred, the amount of any non-controlling interest in the acquiree and the fair value of the Group's previously held equity interest in the acquiree; over
- (ii) the net fair value of the acquiree's identifiable assets and liabilities measured as at the acquisition date.

When (ii) is greater than (i), then this excess is recognised immediately in profit or loss as a gain on a bargain purchase after reassessment.

Goodwill is stated at cost less accumulated impairment losses. Goodwill arising on a business combination involving entities not under common control is allocated to each cash-generating unit, or groups of cash generating units, which is expected to benefit from the synergies of the combination and is tested annually for impairment, which represent the lowest level at which the goodwill is monitored for internal management purposes and not larger than an operating segment (see note 2(l)).

On disposal of a cash-generating unit during the year, any attributable amount of purchased goodwill is included in the calculation of the profit or loss on disposal.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

### 2. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (e) Investments in debt and equity securities

The Group's policies for investments in debt and equity securities, other than investments in subsidiaries, associates and joint ventures, are as follows:

Investments in debt and equity securities are initially stated at fair value, which is their transaction price unless fair value can be more reliably estimated using valuation techniques whose variables include only data from observable markets. Cost includes attributable transaction costs. These investments are subsequently accounted for as follows, depending on their classification:

Investments in equity securities that do not have a quoted market price in an active market and whose fair value cannot be reliably measured are recognised in the consolidated statement of financial position at cost less impairment losses (see note 2(l)).

Investments in securities which do not fall into the above category are classified as available-for-sale securities carried at fair value. At each end of the reporting period the fair value is re-measured, with any resultant gain or loss being recognised in other comprehensive income and accumulated separately in equity in the fair value reserve, except for foreign exchange gains and losses resulting from changes in the amortised cost of monetary items such as debt securities which are recognised directly in profit or loss. Dividend income from equity investments is recognised in profit or loss in accordance with the policy set out in note 2(w)(v) and, where these investments are interest-bearing, interest calculated using the effective interest method is recognised in profit or loss in accordance with the policy set out in note 2(w)(vi). When these investments are derecognised or impaired (see note 2(l)), the cumulative gain or loss is reclassified from equity to profit or loss.

Investments are recognised/derecognised on the date the Group commits to purchase/sell the investments.

#### (f) Investment properties

Investment properties are buildings which are owned to earn rental income and/or for capital appreciation.

Investment properties are stated in the consolidated statement of financial position at cost less accumulated depreciation and impairment losses (see note 2(l)). Depreciation is calculated to write off the cost less estimated residual value if applicable and is charged to profit or loss on a straight-line basis over the estimated useful lives ranging from 20 years to 30 years.

Rental income from investment properties is accounted for as described in note 2(w)(iv).

When an item of property, plant and equipment is transferred to investment property evidenced by end of owner-occupation or when an investment property commencement of owner-occupation and reclassified as property, plant and equipment, its costs at the date of reclassification becomes its cost for accounting purposes.





## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

### 2. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (g) Property, plant and equipment

Property, plant and equipment are initially recorded at cost, less subsequent accumulated depreciation and impairment losses (see note 2(l)). The cost of an asset comprises its purchase price, any directly attributable costs of bringing the asset to working condition and location for its intended use and the cost of borrowed funds used during the periods of construction. Expenditure incurred after the asset has been put into operation, including cost of replacing part of such an item, is capitalised only when it increases the future economic benefits embodied in the item of property, plant and equipment and the cost can be measured reliably. All other expenditure is expensed as it is incurred.

Gains or losses arising from the retirement or disposal of an item of property, plant and equipment are determined as the difference between the net disposal proceeds and the carrying amount of the item and are recognised in profit or loss on the date of retirement or disposal.

Depreciation is provided to write off the cost of items of property, plant and equipment, less their estimated residual value, if any, using the straight-line method over their estimated useful lives as follows:

Buildings	20-30 years
Building improvements	5 years
Motor vehicles	5-10 years
Furniture, fixtures and other equipment	3-20 years

The useful life of an asset and its residual value, if any, and depreciation method are reviewed annually.

#### (h) Construction in progress

Construction in progress is stated at cost less impairment losses (see note 2(l)). Cost comprises direct costs of construction, capitalisation of interest charge and foreign exchange differences on related borrowed funds to the extent that they are regarded as an adjustment to interest charges, during the period of construction.

Capitalisation of these costs ceases and the construction in progress is transferred to property, plant and equipment when substantially all the activities necessary to prepare the asset for its intended use are completed. No depreciation is provided in respect of construction in progress until it is completed and ready for its intended use.

#### (i) Lease prepayments

Lease prepayments represent land use rights paid to the PRC's government authorities. Land use rights are carried at cost and are charged to profit or loss on a straight-line basis over the respective periods of the rights.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

### 2. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (j) Intangible assets (other than goodwill)

Expenditure on research activities is recognised as an expense in the period in which it is incurred.

An internally-generated intangible asset arising from development activities (or from the development phase of an internal project) is recognised if, and only if, all of the following have been demonstrated:

- a. the technical feasibility of completing the intangible asset so that it will be available for use or sale;
- b. the intention to complete the intangible asset and use or sell it;
- c. the ability to use or sell the intangible asset;
- d. how the intangible asset will generate probable future economic benefits;
- e. the availability of adequate technical, financial and other resources to complete the development and to use or sell the intangible asset; and
- f. the ability to measure reliably the expenditure attributable to the intangible asset during its development.

The expenditure capitalised includes the costs of materials, direct labour and an appropriate proportion of overheads and borrowing costs, where applicable (see note 2(z)). Capitalised development costs are stated at cost less accumulated amortisation and impairment losses (see note 2(l)). Other development expenditure is recognised as an expense in the period in which it is incurred.

Other intangible assets that are acquired by the Group are stated at cost less accumulated amortisation (where the estimated useful life is finite) and impairment losses (see note 2(l)).

Amortisation of intangible assets with finite useful lives is charged to profit or loss from the date they are available for use on a straight-line basis over the assets' estimated useful lives.

Both the period and method of amortisation are reviewed annually.

#### (k) Leased assets

An arrangement, comprising a transaction or a series of transactions, is or contains a lease if the Group determines that the arrangement conveys a right to use a specific asset or assets for an agreed period of time in return for a payment or a series of payments. Such a determination is made based on an evaluation of the substance of the arrangement and is regardless of whether the arrangement takes the legal form of a lease.

Assets that are held by Group under leases which do not transfer to the Group substantially all the risks and rewards of ownership are classified as being held under operating leases.

Lease payments made under an operating lease are charged to profit or loss in equal installments over the accounting periods covered by the lease term, except where an alternative basis is more representative of the pattern of benefits to be derived from the leased asset. Lease incentives received are recognised in profit or loss as an integral part of the aggregate net lease payments made. Contingent rentals are charged to profit or loss in the accounting period in which they are incurred.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

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### 2. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (I) Impairment of assets

##### (i) *Impairment of investments in debt and equity securities and receivables*

Investments in debt and equity securities classified as available-for-sale securities and other current and non-current receivables that are stated at amortised cost are reviewed at each end of the reporting period to determine whether there is objective evidence of impairment. Objective evidence of impairment includes observable data that comes to the attention of the Group about one or more of the following loss events.

- Significant financial difficulty of the debtor or the issuer;
- A breach of contract, such as default or delinquency in interest or principal payments;
- It becoming probable that the debtor will enter bankruptcy or other financial reorganisation;
- Significant changes in the technological, market, economic or legal environment that have an adverse effect on the issuer; and
- A significant or prolonged decline in the fair value of an investment in an equity instrument below its cost.

If any such evidence exists, any impairment loss is determined and recognised as follows:

- For investment in the associate or joint venture recognised using the equity method (see note 2(c)(iv)), the impairment loss is measured by comparing the carrying amount of the investment as a whole with its recoverable amount in accordance with note 2(l)(i). The impairment loss is reversed if there has been a favourable change in the estimates used to determine the recoverable amount.
- For unquoted equity securities carried at cost, the amount of the impairment loss is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the current market rate of return for a similar financial asset. Such impairment loss will not be reversed in subsequent periods.
- For trade receivables and other financial assets carried at amortised cost, the amount of the impairment loss recognised is the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the financial asset's original effective interest rate.

If in a subsequent period the amount of an impairment loss decreases and the decrease can be linked objectively to an event occurring after the impairment loss was recognised, the impairment loss is reversed through profit or loss. A reversal of an impairment loss shall not result in the asset's carrying amount exceeding what the amortised cost would have been determined had no impairment loss been recognised in prior years.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

**2. SIGNIFICANT ACCOUNTING POLICIES (continued)****(I) Impairment of assets (continued)***(i) Impairment of investments in debt and equity securities and receivables (continued)*

- For available-for-sale securities carried at fair value that is considered to be impaired, the cumulative loss that has been recognised in the fair value reserve is reclassified to profit or loss. The amount of the cumulative loss that is recognised in profit or loss is the difference between the acquisition cost (net of any principal repayment and amortisation) and current fair value, less any impairment loss on that asset previously recognised in profit or loss.

Impairment losses recognised in profit or loss in respect of available for – sale equity securities carried at fair value are not reversed through profit or loss. Any subsequent increase in the fair value of such assets is recognised in other comprehensive income.

Impairment losses in respect of available-for-sale debt securities are reversed if the subsequent increase in fair value can be objectively related to an event occurring after the impairment loss was recognised. Reversals of impairment losses in such circumstances are recognised in profit or loss.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of trade and other receivables, where the carrying amount is reduced through the use of an allowance account. Changes in the carrying amount of the allowance account are recognised in profit or loss. When trade and other receivables are considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited to profit or loss.

*(ii) Impairment of other assets*

Internal and external sources of information are reviewed at each end of the reporting period to identify indications that the following assets may be impaired or, except in the case of goodwill:

- property, plant and equipment;
- investment properties;
- construction in progress;
- lease prepayments;
- goodwill; and
- other intangible assets.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

### 2. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (I) Impairment of assets (continued)

##### (ii) Impairment of other assets (continued)

If any such indication exists, the asset's recoverable amount is estimated. In addition, for goodwill, intangible assets that are not yet available for use and intangible assets that have indefinite useful lives, the recoverable amount is estimated annually whether or not there is any indication of impairment.

- Calculation of recoverable amount  
The recoverable amount of an asset is the greater of its fair value less costs of disposal and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of time value of money and the risks specific to the asset for which the future cash flow estimates have not been adjusted. Where an asset does not generate cash inflows largely independent of those from other assets, the recoverable amount is determined for the smallest group of assets that generates cash inflows independently (i.e. a cash-generating unit).
- Recognition of impairment losses  
An impairment loss is recognised in profit or loss if the carrying amount of an asset, or the cash-generating unit to which it belongs, exceeds its recoverable amount.

Impairment losses recognised in respect of cash-generating units are allocated first to reduce the carrying amount of any goodwill allocated to the cash-generating unit (or group of units) and then, to reduce the carrying amount of the other assets in the unit (or group of units) on a pro rata basis, except that the carrying value of an asset will not be reduced below its individual fair value less costs of disposal, or value in use, if determinable or zero.

- Reversals of impairment losses  
In respect of assets other than goodwill, an impairment loss is reversed if there has been a favourable change in the estimates used to determine the recoverable amount. An impairment loss in respect of goodwill is not reversed.

A reversal of impairment losses is limited to the asset's carrying amount that would have been determined had no impairment loss been recognised in prior years. Reversals of impairment losses are credited to profit or loss in the year in which the reversals are recognised.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

### 2. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (m) Inventories

Inventories are carried at the lower of cost and net realisable value.

Cost is calculated using the weighted average cost formula and comprises all costs of purchase and other costs incurred in bringing the inventories to their present location and condition.

Net realisable value is the estimated selling price in the ordinary course of business less the estimated costs necessary to make the sale.

When inventories are sold, the carrying amount of those inventories is recognised as an expense in the period in which the related revenue is recognised. The amount of any write-down of inventories to net realisable value and all losses of inventories are recognised as an expense in the period the write-down or loss occurs. The amount of any reversal of any write-down of inventories is recognised as a reduction in the amount of inventories recognised as an expense in the period in which the reversals occurs.

#### (n) Construction contracts

Construction contracts are contracts specifically negotiated with a customer for the construction of an asset or a group of assets, where the customer is able to specify the major structural element of the design.

The accounting policy for contract revenue is set out in note 2(w)(i). When the outcome of a construction contract can be estimated reliably, contract costs are recognised as an expense by reference to the stage of completion of the contract at the end of the reporting period. When it is probable that total contract costs will exceed total contract revenue, the expected loss is recognised as an expense immediately. When the outcome of a construction contract cannot be estimated reliably, contract costs are recognised as an expense in the period in which they are incurred.

Construction contracts in progress at the end of the reporting period are recorded at the net amount of costs incurred plus recognised profit less recognised losses and progress billings, and are presented in the consolidated statement of financial position as the "Unbilled revenues for contract work" under "Accounts and bills receivable, net" (as an asset) or the "Amounts due to customers for contract work" (as a liability), as applicable. Progress billings not yet paid by the customer are included under "Accounts and bills receivable, net". Amounts received before the related work is performed are presented as "Receipts in advance for contract work".

#### (o) Trade and other receivables

Trade and other receivables are initially recognised at fair value and thereafter stated at amortised cost using the effective interest method, less allowance for impairment of doubtful debts (see note 2(l)).

#### (p) Interest-bearing borrowings

Interest-bearing borrowings are recognised initially at fair value less attributable transaction costs. Subsequent to initial recognition, interest-bearing borrowings are stated at amortised cost with any difference between the amount initially recognised and redemption value being recognised in profit or loss over the period of the borrowings, together with any interest and fees payable, using the effective interest method.

Debt and equity instruments issued by the group entities are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangements and the definitions of a financial liability and an equity instrument.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

### 2. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (q) Trade and other payables

Trade and other payables are initially recognised at fair value and thereafter stated at amortised cost.

#### (r) Cash and cash equivalents

Cash and cash equivalents comprise cash at bank and on hand, demand deposits with banks and other financial institutions, and short-term, highly liquid investments that are readily convertible into known amounts of cash and which are subject to an insignificant risk of changes in value, having been within three months of maturity at acquisition.

#### (s) Financial assets at fair value through profit or loss

Financial assets are classified as at fair value through profit or loss when the financial assets is held for trading or it is designated as at fair value through profit or loss.

A financial asset is classified as held for trading if:

- It has been acquired principally for the purpose of selling in the near term; or
- On initial recognition it is a part of a portfolio of identified financial instruments that the Group manages together and has a recent actual pattern of short-term profit-taking; or
- It is a derivative that is not designed and effective as hedging instrument.

A financial asset other than a financial asset held for trading may be designated as at fair value through profit or loss upon initial recognition if:

- Such designation eliminates or significantly reduces a measurement or recognition inconsistency that would otherwise arise; or
- The financial asset forms part of a group of financial assets or financial liabilities or both, which is managed and its performance is evaluated on a fair value basis, in accordance with the Group's documented risk management or investment strategy, and information about the grouping is provided internally on that basis; or
- It forms part of a contract containing one or more embedded derivatives, and IAS 39 permits the entire combined contract (asset or liability) to be designated as at fair value through profit or loss.

Financial assets at fair value through profit or loss are stated at fair value, with any gains or losses arising on remeasurement recognised in profit or loss. The net gain or loss recognised in profit or loss includes any dividend or interest earned on the financial assets.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

**2. SIGNIFICANT ACCOUNTING POLICIES (continued)****(t) Employee benefits***(i) Short-term employee benefits and contributions to defined contribution retirement plans*

Salaries, annual bonuses, paid annual leave, contributions to defined contribution retirement plans and the cost of non-monetary benefits are accrued in the year in which the associated services are rendered by employees.

*(ii) Share appreciation rights scheme*

Compensation expense in respect of the share appreciation rights granted is accrued as a charge to profit or loss over the applicable vesting period based on the fair value of the stock appreciation rights. The liability of the accrued compensation expense is remeasured to fair value at each end of the reporting period until the liability is settled with the effect of changes in the fair value of the liability is charged or credited to profit or loss. Further details of the Group's share appreciation rights scheme are set out in note 39.

*(iii) Termination benefits*

A liability for a termination benefit is recognised at the earlier of when the group entity can no longer withdraw the offer of the termination benefit and when it recognised any related restructuring costs.

**(u) Income tax**

Income tax for the year comprises current tax and movements in deferred tax assets and liabilities. Current tax and movements in deferred tax assets and liabilities are recognised in profit or loss except to the extent that they relate to items recognised in other comprehensive income or directly in equity, in which case the relevant amounts of tax are recognised in other comprehensive income or directly in equity, respectively. Where current tax or deferred tax arises from the initial recognition for a business combination, the tax effect is included in the accounting for the business combination.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the end of the reporting period, and any adjustment to tax payable in respect of previous years.

Additional income taxes that arise from the distribution of dividends are recognised when the liability to pay the related dividends is recognised.

Deferred tax assets and liabilities arise from deductible and taxable temporary differences respectively, being the differences between the carrying amounts of assets and liabilities for financial reporting purposes and their tax bases. Deferred tax assets also arise from unused tax losses and unused tax credits.





## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

### 2. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (u) Income tax (continued)

Apart from certain limited exceptions, all deferred tax liabilities, and all deferred tax assets to the extent that it is probable that future taxable profits will be available against which the asset can be utilised, are recognised. Future taxable profits that may support the recognition of deferred tax assets arising from deductible temporary differences include those that will arise from the reversal of existing taxable temporary differences, provided those differences relate to the same taxation authority and the same taxable entity, and are expected to reverse either in the same period as the expected reversal of the deductible temporary difference or in periods into which a tax loss arising from the deferred tax asset can be carried back or forward. The same criteria are adopted when determining whether existing taxable temporary differences support the recognition of deferred tax assets arising from unused tax losses and credits, that is, those differences are taken into account if they relate to the same taxation authority and the same taxable entity, and are expected to reverse in a period, or periods, in which the tax loss or credit can be utilised.

The limited exceptions to recognition of deferred tax assets and liabilities are those temporary differences arising from goodwill not deductible for tax purposes, the initial recognition of assets or liabilities that affect neither accounting nor taxable profit (provided they are not part of a business combination).

The amount of deferred tax recognised is measured based on the expected manner of realisation or settlement of the carrying amount of the assets and liabilities, using tax rates enacted or substantively enacted at the end of the reporting period. Deferred tax assets and liabilities are not discounted.

The carrying amount of a deferred tax asset is reviewed at each end of the reporting period and is reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow the related tax benefit to be utilised. Any such reduction is reversed to the extent that it becomes probable that sufficient taxable profits will be available.

Current tax balances and deferred tax balances, and movements therein, are presented separately from each other and are not offset. Current tax assets are offset against current tax liabilities, and deferred tax assets against deferred tax liabilities, if the Group has the legally enforceable right to set off current tax assets against current tax liabilities and the following additional conditions are met:

- in the case of current tax assets and liabilities, the Group intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously; or
- in the case of deferred tax assets and liabilities, if they relate to income taxes levied by the same taxation authority on either:
  - the same taxable entity; or
  - different taxable entities which, intend either to realise the current tax assets and settle the current tax liabilities on a net basis or to realise the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

### 2. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (v) Provisions and contingent liabilities

Provisions are recognised for liabilities of uncertain timing or amount when the Group has a legal or constructive obligation arising as a result of a past event, it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made. Where the time value of money is material, provisions are stated at the present value of the expenditure expected to settle the obligation.

Where it is not probable that an outflow of economic benefits will be required, or the amount cannot be estimated reliably, the obligation is disclosed as a contingent liability, unless the probability of outflow of economic benefits is remote. Possible obligations, whose existence will only be confirmed by the occurrence or non-occurrence of one or more future events, are also disclosed as contingent liabilities unless the probability of outflow of economic benefits is remote.

#### (w) Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable. Provided it is probable that the economic benefits will flow to the Group and the revenue and costs, if applicable, can be measured reliably, revenue is recognised in profit or loss as follows:

##### (i) Contract revenue

When the outcome of a construction contract can be estimated reliably, revenue from a fixed price contract is recognised using the percentage of completion method.

When the outcome of a construction contract cannot be estimated reliably, revenue is recognised only to the extent of contract costs incurred that it is probable will be recoverable.

##### (ii) Services rendered

Revenue from design services rendered is recognised in profit or loss in proportion to the stage of completion of the transaction at the end of the reporting period.

Revenue from other services rendered is recognised upon the delivery or performance of the services.

##### (iii) Sales of goods

Revenue is recognised when goods are delivered at the customers' premises which is taken to be the point in time when the customer has accepted the goods and the related risks and rewards of ownership. Revenue excludes value added tax or other sales taxes and is after deduction of any sales discounts.

##### (iv) Rental income from operating leases

Rental income receivable under operating leases is recognised in profit or loss in equal installments over the periods covered by the lease term, except where an alternative basis is more representative of the pattern of benefits to be derived from the use of the leased asset. Lease incentives granted are recognised in profit or loss as an integral part of the aggregate net lease payments receivable. Contingent rentals are recognised as income in the accounting period in which they are earned.

##### (v) Dividends

- Dividend income from unlisted investments is recognised when the shareholder's right to receive payment is established.
- Dividend income from listed investments is recognised when the share price of the investment goes ex-dividend.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

### 2. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (w) Revenue recognition (continued)

##### (vi) Interest income

Interest income is recognised as it accrues using the effective interest method.

#### (x) Government grants

Government grants are recognised in the consolidated statement of financial position initially when there is reasonable assurance that they will be received and that the Group will comply with the conditions attaching to them. Grants that compensate the Group for expenses incurred are recognised as income in profit or loss on a systematic basis in the same periods in which the expenses are incurred. Grants that compensate the Group for the cost of an asset are recognised in profit or loss over the useful life of the asset.

#### (y) Translation of foreign currencies

The functional currency of the Company and the presentation currency of the Group is Renminbi ("RMB"). Foreign currency transactions during the year are translated at the applicable rates of exchange quoted by the People's Bank of China ("PBOC") prevailing on the transaction dates. Monetary assets and liabilities denominated in foreign currencies are translated at the applicable rates ruling at the end of the reporting period. Foreign currency differences, other than those capitalised as construction in progress (see note 2(h)), are recognised in profit or loss. Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated using the foreign exchange rates ruling at the transaction dates. Non-monetary assets and liabilities denominated in foreign currencies that are stated at fair value are translated using the foreign exchange rates ruling at the dates the fair value was determined.

The results of foreign operations are translated into RMB at the exchange rates approximating the foreign exchange rates ruling at the dates of the transactions. Assets and liabilities of foreign operations are translated into RMB at the foreign exchange rates ruling at the end of the reporting period. The resulting exchange differences are recognised in other comprehensive income and accumulated separately in equity in the exchange reserve. On disposal of a foreign operation, the cumulative amount of the exchange differences relating to that foreign operation is reclassified from equity to profit or loss when the profit or loss on disposal is recognised.

#### (z) Borrowing costs

Borrowing costs that directly attributable to the acquisition, construction or production of an asset which necessarily takes a substantial period of time to get ready for its intended use or sale are capitalised as part of the cost of that asset. Other borrowing costs are expensed in the period in which they are incurred.

The capitalisation of borrowing costs as part of the cost of a qualifying asset commences when expenditure for the asset is being incurred, borrowing costs are being incurred and development activities that are necessary to prepare the asset for its intended use or sale are in progress. Capitalisation of borrowing costs is suspended or ceases when substantially all the activities necessary to prepare the qualifying asset for its intended use or sale are interrupted or complete.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

### 2. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (aa) Segment reporting

Operating segments, and the amounts of each segment item reported in the consolidated financial statements, are identified from the financial information provide regularly to the Group's most senior executive management for the purposes of allocating resources to, and assessing the performance of, the Group's various lines of business and geographical locations.

Individually material operating segments are not aggregated for financial reporting purposes unless the segments have similar economic characteristics and are similar in respect of the nature of products and services, the nature of production processes, the type or class of customers, the methods used to distribute the products or provide the services, and the nature of the regulatory environment. Operating segments which are not individually material may be aggregated if they share a majority of these criteria.

The Group principally has one operating segment and hence no segment information is provided (see note 44).

#### (bb) Dividends or profit distributions

Dividends or profit distributions are recognised as a liability in the period in which they are declared.

#### (cc) Related parties

(a) A person, or a close member of that person's family, is related to the Group if that person:

- (i) has control or joint control of the Group;
- (ii) has significant influence over the Group; or
- (iii) is a member of the key management personnel of the Group or the Group's parent.

(b) An entity is related to the Group if any of the following conditions applies:

- (i) The entity and the Group are members of the same group (which means that each parent, subsidiary and fellow subsidiary is related to the others);
- (ii) One entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member);
- (iii) Both entities are joint ventures of the same third party;
- (iv) One entity is a joint venture of a third entity and the other entity is an associate of the third entity;
- (v) The entity is controlled or jointly controlled by a person identified in (a);
- (vi) A person identified in (a)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).

Close members of the family of a person are those family members who may be expected to influence, or be influenced by, that person in their dealings with the entity.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

### 3. CHANGES IN ACCOUNTING POLICIES

The Group has applied the following amendments to IFRSs issued by IASB for the first time in the current year:

Amendments to IAS 7	Disclosure Initiative
Amendments to IAS 12	Recognition of Deferred Tax Assets for Unrealised Losses
Amendments to IFRS12	As part of the Annual Improvements to IFRS Standards 2014–2016 Cycle

Except as described below, the application of the amendments to IFRSs in the current year has had no material impact on the Group's financial performance and positions for the current and prior years and/or on the disclosures set out in these consolidated financial statements.

#### Amendments to IAS 7 Disclosure Initiative

The Group has applied these amendments for the first time in the current year. The amendments require an entity to provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both cash and non-cash changes. In addition, the amendments also require disclosures on changes in financial assets if cash flows from those financial assets were, or future cash flows will be, included in cash flows from financing activities.

Specifically, the amendments require the following to be disclosed: (i) changes from financing cash flows; (ii) changes arising from obtaining or losing control of subsidiaries or other businesses; (iii) the effect of changes in foreign exchange rates; (iv) changes in fair values; and (v) other changes.

A reconciliation between the opening and closing balances of these items is provided in note 48. Consistent with the transition provisions of amendments, the Group has not disclosed comparative information for the prior year. Apart from the additional disclosure in note 48, the application of these amendments has had no impact on the Group's consolidated financial statements.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

#### 4. REVENUES

Revenues are derived from the provision of integrated telecommunications support services, net of sales taxes, and after allowance for sales discounts. The Group's revenues by business nature can be summarised as follows:

	2017 RMB'000	2016 RMB'000
Revenue from telecommunications infrastructure services	50,510,988	45,886,950
Revenue from business process outsourcing services	32,763,685	32,533,602
Revenue from applications, content and other services	11,297,738	10,028,804
	<b>94,572,411</b>	88,449,356

The Group's major customers are telecommunications operators which include CTC and its subsidiaries (excluding the Group) ("CTC Group") and China Mobile Communications Group Co., Ltd. and its subsidiaries ("CM Group"), each contributing a revenue exceeding 10% of the Group's total revenues. Revenues from the provision of integrated telecommunications support services to CTC Group and CM Group for the year ended 31 December 2017 amounted to RMB41,568 million and RMB15,825 million, respectively (2016: RMB40,597 million and RMB13,888 million, respectively), being 43.9% and 16.7% of the Group's total revenues, respectively (2016: 45.9% and 15.7%, respectively). The revenues derived from areas outside Mainland China for the year ended 31 December 2017 amounted to RMB2,836 million (2016: RMB3,846 million).

For the year ended 31 December 2017, the Group's first three businesses that contributed to the overall revenues were construction, management of infrastructure for information technology and telecommunications infrastructure design, the revenues from which amounted to RMB36,668 million, RMB12,829 million and RMB10,239 million, respectively (2016: The Group's first three businesses that contributed to the overall revenues were construction, management of infrastructure for information technology and products distribution, the revenues from which amounted to RMB33,711 million, RMB10,685 million and RMB10,479 million, respectively).

#### 5. COST OF REVENUES

	2017 RMB'000	2016 RMB'000
Depreciation and amortisation	472,621	455,215
Direct personnel costs	8,647,493	8,316,693
Operating lease charges	1,485,355	1,381,599
Materials costs	9,327,654	8,281,024
Direct costs of products distribution	6,594,772	9,764,598
Subcontracting charges	46,858,020	41,016,647
Others	8,974,136	7,543,415
	<b>82,360,051</b>	76,759,191



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

**6. OTHER OPERATING INCOME**

	2017 RMB'000	2016 RMB'000
Interest income	202,679	184,088
Dividend income from listed securities	1,238	94
Dividend income from unlisted securities	76,494	51,048
Government grants	236,906	277,348
Gain on disposal of subsidiaries	11,759	36,712
Gain on disposal of property, plant and equipment and other intangible assets	24,644	5,635
Penalty income	2,731	3,674
Management fee income	328,523	312,930
Write-back of non-payable liabilities	23,698	18,282
Investment income and fair value gains on wealth management products and structured deposits	47,875	–
Others	57,945	53,210
	<b>1,014,492</b>	<b>943,021</b>

**7. OTHER OPERATING EXPENSES**

	2017 RMB'000	2016 RMB'000
Impairment losses on property, plant and equipment and construction in progress	–	3,914
Loss on disposal of property, plant and equipment and other intangible assets	10,389	8,957
Donations	217	510
Penalty charge	28,017	12,480
Net foreign exchange loss	22,448	6,934
Others	65,207	62,437
	<b>126,278</b>	<b>95,232</b>

**8. FINANCE COSTS**

	2017 RMB'000	2016 RMB'000
Interest on bank and other borrowings	12,411	12,991
Interest for convertible preference shares and preference shares (note 36)	34,708	33,676
	<b>47,119</b>	<b>46,667</b>

For the years ended 31 December 2017 and 2016, no borrowing costs were capitalised in relation to construction in progress.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

## 9. PROFIT BEFORE TAX

Profit before tax has been arrived at after charging (crediting) the following items:

	2017 RMB'000	2016 RMB'000
(a) Staff costs:		
Salaries, wages and other benefits	13,797,277	13,100,419
Contributions to defined contribution retirement schemes	1,283,625	1,190,891
	<b>15,080,902</b>	14,291,310
(b) Other items:		
Depreciation		
– Property, plant and equipment (note 16)	669,760	687,164
– Investment properties (note 17)	43,595	41,389
Amortisation		
– Lease prepayments (note 19)	26,416	27,262
– Other intangible assets (note 21)	88,670	94,572
Auditors' remuneration	34,500	35,100
Materials costs (note 26)	9,327,654	8,281,024
Direct costs of products distribution (note 26)	6,594,772	9,764,598
Write-down of inventories (note 26)	41,442	65,521
Reversal of write-down of inventories (note 26)	(7,181)	(7,570)
Impairment losses on accounts and bills and other receivables	453,963	494,778
Reversal of impairment losses on accounts and bills and other receivables	(286,998)	(175,162)
Investment income and fair value (gains)/losses of financial instruments at fair value through profit or loss	(17,362)	1,650
Operating lease charges	1,775,369	1,674,451
Research and development costs	2,554,834	2,255,990

The selling expenses, general and administrative expenses and other expenses of the Group are RMB1,689 million, RMB7,576 million and RMB620 million (2016: RMB1,514 million, RMB7,286 million and RMB701 million), respectively for the year ended 31 December 2017. Research and development costs include RMB2,041 million (2016: RMB1,769 million) relating to staff costs, amount of which is also included in the staff cost disclosed in note 9(a).

## 10. INCOME TAX

(a) Income tax in the consolidated statement of profit or loss represents:

	2017 RMB'000	2016 RMB'000
<b>Current tax</b>		
PRC enterprise income tax	536,514	557,098
Overseas enterprise income tax	17,204	19,577
<b>Deferred tax</b>		
Origination and reversal of temporary differences (note 24)	(70,985)	(73,969)
Total income tax	<b>482,733</b>	502,706



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

**10. INCOME TAX (continued)**

(b) Reconciliation between tax expense and accounting profit at applicable tax rates:

	2017 RMB'000	2016 RMB'000
Profit before tax	3,231,811	3,055,901
Expected income tax expense at a statutory tax rate of 25% (2016: 25%) (note (i))	807,953	763,975
Differential tax rates on subsidiaries' income (note (ii))	(233,706)	(266,932)
Non-deductible expenses (note (ii))	140,874	188,016
Non-taxable income	(44,655)	(49,281)
Tax losses not recognised	52,450	50,293
Utilisation of previously unrecognised tax losses	(27,819)	(13,628)
Over provision in respect of prior years	(38,012)	(8,686)
Effect of tax exemptions	(1,454)	(1,669)
Others (note (iii))	(172,898)	(159,382)
Income tax	482,733	502,706

Notes:

- (i) The provision for income tax of the Group is calculated based on a statutory rate of 25% of the assessable profit of the Group as determined in accordance with the relevant PRC income tax rules and regulations for the years ended 31 December 2017 and 2016, except for certain domestic subsidiaries of the Group, which are taxed at preferential rates of 20%, 15% and 10%, where applicable; and for certain overseas subsidiaries of the Group, which are taxed at respective statutory rates.
- (ii) The amount includes personnel and other miscellaneous expenses in excess of statutory deductible limits for tax purposes.
- (iii) The amounts primarily represent the effect of additional deductions in research and development expense.

**11. OTHER COMPREHENSIVE INCOME****Available-for-sale securities**

	2017 RMB'000	2016 RMB'000
Changes in fair value recognised during the year	(14,826)	2,814
Net deferred tax credited (debited) to other comprehensive income	2,223	(422)
Net movement in the fair value reserve during the year recognised in other comprehensive income	(12,603)	2,392

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

## 12. DIRECTORS' AND SUPERVISORS' EMOLUMENTS

The names of the directors and the supervisors of the Company and their remuneration for the year ended 31 December 2017 are as follows:

	Fee RMB'000	Salaries, allowances and other benefits in kind RMB'000	Discretionary bonus RMB'000 (note)	Pension scheme contribution RMB'000	Share appreciation rights RMB'000	2017 Total RMB'000
<b>Executive Directors</b>						
Sun Kangmin (chairman, resigned on 16 March 2018)	-	-	-	-	-	-
Si Furong	-	244	586	91	-	921
Hou Rui	-	177	536	84	-	797
	-	421	1,122	175	-	1,718
<b>Non-Executive Directors</b>						
Li Zhengmao	-	-	-	-	-	-
Shao Guanglu (appointed on 23 June 2017)	-	-	-	-	-	-
Zhang Junan (resigned on 10 March 2017)	-	-	-	-	-	-
	-	-	-	-	-	-
<b>Independent Non-Executive Directors</b>						
Zhao Chunjun	150	-	-	-	-	150
Siu Wai Keung, Francis	280	-	-	-	-	280
Lv Tingjie	150	-	-	-	-	150
Wu Taishi	150	-	-	-	-	150
Liu linfei	150	-	-	-	-	150
	880	-	-	-	-	880
<b>Supervisors</b>						
Han Fang	-	-	-	-	-	-
Hai Liancheng	75	-	-	-	-	75
Si Jianfei	-	155	399	76	-	630
	75	155	399	76	-	705
Total directors' and supervisors' emoluments						3,303

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

## 12. DIRECTORS' AND SUPERVISORS' EMOLUMENTS (continued)

The names of the directors and the supervisors of the Company and their remuneration for the year ended 31 December 2016 are as follows:

	Fee RMB'000	Salaries, allowances and other benefits in kind RMB'000	Discretionary bonus RMB'000 (note)	Pension scheme contribution RMB'000	Share appreciation rights RMB'000	2016 Total RMB'000
<b>Executive Directors</b>						
Sun Kangmin (chairman)	-	-	-	-	-	-
Si Furong	-	199	512	80	-	791
Hou Rui	-	140	445	74	-	659
	-	339	957	154	-	1,450
<b>Non-Executive Directors</b>						
Li Zhengmao	-	-	-	-	-	-
Zhang Junan	-	-	-	-	-	-
	-	-	-	-	-	-
<b>Independent Non-Executive Directors</b>						
Zhao Chunjun	150	-	-	-	-	150
Siu Wai Keung, Francis	280	-	-	-	-	280
Lv Tingjie	150	-	-	-	-	150
Wu Taishi	150	-	-	-	-	150
Liu Linfei (appointed on 24 June 2016)	75	-	-	-	-	75
Wang Jun (resigned on 24 June 2016)	100	-	-	-	-	100
	905	-	-	-	-	905
<b>Supervisors</b>						
Han Fang	-	-	-	-	-	-
Hai Liancheng	75	-	-	-	-	75
Si Jianfei	-	125	333	67	-	525
	75	125	333	67	-	600
Total directors' and supervisors' emoluments						2,955

Note:

The discretionary bonus is determined based on the performance of the directors and supervisors and the Group's operating results.

The emoluments of executive directors, Mr. Sun Kangmin, non-executive directors, Mr. Li Zhengmao, Mr. Shao Guanglu and Mr. Zhang Junan, and supervisor, Ms. Han Fang, were not borne by the Group.

The emoluments of executive directors, Mr. Si Furong and Ms. Hou Rui, were for their services in connection with the management of the affairs of the Group.

The independent non-executive directors' emoluments shown above were in connection with their services as directors of the Company.

The emoluments of a supervisor, Mr. Hai Liancheng were in connection with his services as a supervisor of the Company and the emoluments of a supervisor, Mr. Si Jianfei, were for his services as an employee of the Group.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

### 13. INDIVIDUALS WITH HIGHEST EMOLUMENTS AND SENIOR MANAGEMENT'S REMUNERATION

#### (a) The five highest paid employees of the Group

The five highest paid employees of the Group are as follows:

	2017	2016
Directors and supervisors	–	–
Non-director and non-supervisor employees	5	5
	5	5

The remuneration paid to the above highest paid employees are as follows:

	2017 RMB'000	2016 RMB'000
Salaries, allowances and other benefits in kind	2,642	1,690
Discretionary bonuses	3,439	3,972
Pension scheme contributions	428	398
	6,509	6,060

The number of these highest paid employees whose remuneration fell within the following bands:

	2017	2016
RMB equivalent		
1,000,001 to 1,500,000	4	5
1,500,001 to 2,000,000	1	–

#### (b) Senior management's remuneration

The number of the senior management (not including non-director and non-supervisor employees presented in 13(a)) whose remuneration fell within the following bands:

	2017	2016
RMB equivalent		
Nil to 1,000,000	19	19



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

**14. DIVIDENDS****(a) Dividends attributable to the year**

	2017 RMB'000	2016 RMB'000
Final dividend proposed after the end of reporting period of RMB0.1176 per share (2016: RMB0.1098 per share)	814,500	760,477
Special dividend proposed after the end of reporting period of RMB0.0235 per share (2016: RMB0.0220 per share)	162,761	152,372
	<b>977,261</b>	912,849

**(b) Dividends attributable to the previous financial year, approved and paid during the year**

	2017 RMB'000	2016 RMB'000
Final dividend in respect of the previous financial year, approved and paid during the year, of RMB0.1098 per share (2016: RMB0.1011 per share)	760,477	700,220
Special dividend in respect of the previous financial year, approved and paid during the year, of RMB0.0220 per share (2016: RMB0.0101 per share)	152,372	69,953
	<b>912,849</b>	770,173

**15. EARNINGS PER SHARE**

The calculation of basic earnings per share is based on the profit attributable to equity shareholders of the Company for the year ended 31 December 2017 of RMB2,714,213 thousand (2016: RMB2,536,249 thousand) and number of shares in issue during the year ended 31 December 2017 of 6,926,018 thousand shares (2016: 6,926,018 thousand shares).



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

**16. PROPERTY, PLANT AND EQUIPMENT, NET**

	Buildings RMB'000	Building improvements RMB'000	Motor vehicles RMB'000	Furniture, fixtures and other equipment RMB'000	Total RMB'000
Cost:					
As at 1 January 2017	3,308,068	584,034	1,599,665	3,848,020	9,339,787
Transfer to investment properties (note 17)	(131,767)	–	–	–	(131,767)
Transfer from investment properties (note 17)	5,453	–	–	–	5,453
Transfer from construction in progress (note 18)	115,255	10,426	5,640	32,609	163,930
Additions	146,397	41,609	115,520	300,530	604,056
Disposals	(18,221)	(7,020)	(112,056)	(236,632)	(373,929)
As at 31 December 2017	3,425,185	629,049	1,608,769	3,944,527	9,607,530
Accumulated depreciation and impairment losses:					
As at 1 January 2017	1,217,764	434,308	987,482	2,484,617	5,124,171
Transfer to investment properties (note 17)	(48,580)	–	–	–	(48,580)
Transfer from investment properties (note 17)	4,877	–	–	–	4,877
Depreciation charge	126,756	54,030	150,410	338,564	669,760
Depreciation written back on disposals	(6,816)	(7,020)	(102,733)	(215,446)	(332,015)
Impairment loss eliminated on disposals	–	–	(150)	(908)	(1,058)
As at 31 December 2017	1,294,001	481,318	1,035,009	2,606,827	5,417,155
Net carrying value:					
As at 31 December 2017	2,131,184	147,731	573,760	1,337,700	4,190,375
As at 1 January 2017	2,090,304	149,726	612,183	1,363,403	4,215,616

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

**16. PROPERTY, PLANT AND EQUIPMENT, NET (continued)**

	Buildings RMB'000	Building improvements RMB'000	Motor vehicles RMB'000	Furniture, fixtures and other equipment RMB'000	Total RMB'000
Cost:					
As at 1 January 2016	3,246,155	531,793	1,614,007	3,683,576	9,075,531
Transfer to investment properties (note 17)	(9,922)	–	–	–	(9,922)
Transfer from investment properties (note 17)	19,955	–	–	–	19,955
Transfer from construction in progress (note 18)	51,306	15,704	2,098	85,571	154,679
Additions	27,286	39,868	106,189	292,289	465,632
Disposals	(26,712)	(3,331)	(122,629)	(213,416)	(366,088)
As at 31 December 2016	3,308,068	584,034	1,599,665	3,848,020	9,339,787
Accumulated depreciation and impairment losses:					
As at 1 January 2016	1,086,736	383,531	942,226	2,331,242	4,743,735
Transfer to investment properties (note 17)	(763)	–	–	–	(763)
Transfer from investment properties (note 17)	1,922	–	–	–	1,922
Depreciation charge	130,969	54,066	154,518	347,611	687,164
Depreciation written back on disposals	(1,100)	(3,289)	(109,912)	(195,513)	(309,814)
Impairment loss	–	–	650	1,971	2,621
Impairment loss eliminated on disposals	–	–	–	(694)	(694)
As at 31 December 2016	1,217,764	434,308	987,482	2,484,617	5,124,171
Net carrying value:					
As at 31 December 2016	2,090,304	149,726	612,183	1,363,403	4,215,616
As at 1 January 2016	2,159,419	148,262	671,781	1,352,334	4,331,796

All the Group's buildings are located in the PRC.

Up to the date of issue of these consolidated financial statements, the Group is still in the process of applying for or changing registration of the title certificates of certain of its properties with an aggregate carrying amount of approximately RMB306 million as at 31 December 2017 (2016: RMB289 million). The directors of the Company are of the opinion that the Group is entitled to lawfully and validly occupy or use the above mentioned properties.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

**17. INVESTMENT PROPERTIES**

	2017 RMB'000	2016 RMB'000
<b>COST</b>		
As at 1 January	<b>1,074,075</b>	1,084,108
Transfer from property, plant and equipment (note 16)	<b>131,767</b>	9,922
Transfer to property, plant and equipment (note 16)	<b>(5,453)</b>	(19,955)
Additions	<b>913</b>	–
Disposals	<b>(15,933)</b>	–
As at 31 December	<b>1,185,369</b>	1,074,075
<b>ACCUMULATED DEPRECIATION</b>		
As at 1 January	<b>466,152</b>	425,922
Transfer from property, plant and equipment (note 16)	<b>48,580</b>	763
Transfer to property, plant and equipment (note 16)	<b>(4,877)</b>	(1,922)
Depreciation charge	<b>43,595</b>	41,389
Depreciation written back on disposals	<b>(5,948)</b>	–
As at 31 December	<b>547,502</b>	466,152
<b>NET CARRYING VALUE</b>		
As at 31 December	<b>637,867</b>	607,923
As at 1 January	<b>607,923</b>	658,186
Fair value	<b>2,358,034</b>	2,290,295

All the Group's investment properties are located in the PRC.

The fair value measurement of the Group's investment properties is categorised into Level 3 of fair value measurement. The fair value was determined based on the income approach, where the market rentals of all lettable units of the properties are assessed and discounted at the market yield expected by investors for this type of properties. The market rentals are assessed by reference to the rentals achieved in the lettable units of the properties as well as other lettings of similar properties in the neighbourhood. The discount rate is determined by reference to the yields derived from analysing the sales transactions of similar commercial properties in the PRC and adjusted to take into account the market expectation from property investors to reflect factors specific to the Group's investment properties.

The current use of the investment properties is their highest and best use.





## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

**17. INVESTMENT PROPERTIES (continued)**

The Group leases out its properties under operating leases. The leases typically run for period of one year to ten years, with an option to renew the lease after that date at which time all terms are renegotiated. None of the leases includes contingent rentals. At the end of the reporting period, the total future minimum lease payments under non-cancellable operating leases were as follows:

	2017 RMB'000	2016 RMB'000
Within 1 year	172,422	146,868
After 1 year but within 5 years	137,732	123,281
After 5 years	72,985	9,895
As at 31 December	<b>383,139</b>	280,044

During the year ended 31 December 2017, RMB132 million (2016: RMB100 million) has been recognised as rental income in the consolidated statement of profit or loss and RMB33 million (2016: RMB17 million) in respect of direct operating expenses relating to investment properties has been recognised as expenses in the consolidated statement of profit or loss.

Up to the date of issuance of these consolidated financial statements, the Group is still in the process of applying for or changing registration of the title certificates of certain of its properties with an aggregate carrying value of approximately RMB37 million as at 31 December 2017 (2016: RMB57 million). The directors of the Company are of the opinion that the Group is entitled to lawfully and validly occupy or use the above mentioned properties.

**18. CONSTRUCTION IN PROGRESS**

	2017 RMB'000	2016 RMB'000
Cost:		
As at 1 January	454,339	360,977
Additions	349,184	300,705
Disposals	(2,838)	(1,596)
Transfer to other intangible assets (note 21)	(97,396)	(49,775)
Transfer to property, plant and equipment (note 16)	(163,930)	(154,679)
Impairment loss	–	(1,293)
As at 31 December	<b>539,359</b>	454,339

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

**19. LEASE PREPAYMENTS**

	2017 RMB'000	2016 RMB'000
Cost:		
As at 1 January	1,011,485	1,019,344
Additions	6,644	4,674
Disposals	(2,085)	(12,533)
As at 31 December	1,016,044	1,011,485
Released to profit or loss:		
As at 1 January	251,245	225,758
Amortisation charge	26,416	27,262
Disposals	(503)	(1,775)
As at 31 December	277,158	251,245
Net carrying value:		
As at 31 December	738,886	760,240
As at 1 January	760,240	793,586

Lease prepayments represent payments for land use rights paid to the PRC authorities. The Group's land use rights are located in the PRC and are with remaining terms ranging from 10 to 62 years as at 31 December 2017.

**20. GOODWILL**

	2017 RMB'000	2016 RMB'000
Cost and carrying amount	103,005	103,005
Impairment tests for cash-generating units containing goodwill		
China International Telecommunications Construction Corporation ("CITCC")	103,005	103,005

The recoverable amounts of goodwill arising from the acquisition of CITCC are determined based on value in use calculation. The calculation uses cash flow projection based on financial budget approved by management covering a five-year period and pre-tax discount rates is 12.87% (2016: 13.55%).

Cash flows beyond the five years period are extrapolated using zero growth rate. Management believes any reasonably possible change in the key assumptions on which these entities' recoverable amount are based would not cause these entities' carrying amounts to exceed their recoverable amounts.

Key assumptions used for the value in use calculations for these entities are the gross margin and revenue. Management determined the budgeted gross margin based on the gross margin achieved in the period immediately before the budget period and its expectation of the trend of major telecommunication operators' capital expenditure. Revenue was based on the revenue in the period immediately before the budget period.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

**21. OTHER INTANGIBLE ASSETS**

	2017 RMB'000	2016 RMB'000
Cost:		
As at 1 January	744,846	673,456
Additions	54,150	60,496
Transfer from construction in progress (note 18)	97,396	49,775
Disposals	(32,235)	(38,881)
As at 31 December	864,157	744,846
Accumulated amortisation:		
As at 1 January	473,653	404,225
Amortisation charge	88,670	94,572
Written back on disposals	(23,856)	(25,144)
As at 31 December	538,467	473,653
Net carrying value:		
As at 31 December	325,690	271,193
As at 1 January	271,193	269,231

Other intangible assets mainly represent computer software used in telecommunications infrastructure projects.

**22. INTERESTS IN ASSOCIATES AND JOINT VENTURES**

	2017 RMB'000	2016 RMB'000
Share of net assets	220,117	144,405

The Group's associates and joint ventures are unlisted, established and operated in the PRC. The Group's interests in associates and joint ventures are individually and in aggregate not material to the Group's financial condition or results of operation for the year.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

**23. AVAILABLE-FOR-SALE FINANCIAL ASSETS**

	2017 RMB'000	2016 RMB'000
Unlisted equity securities, at cost	795,223	795,223
Listed equity securities, at quoted market price	56,337	71,163
	<b>851,560</b>	866,386

**24. DEFERRED TAX ASSETS AND LIABILITIES**

Deferred tax assets and liabilities are attributable to the following:

	Assets		Liabilities		Net balance	
	31 December 2017 RMB'000	31 December 2016 RMB'000	31 December 2017 RMB'000	31 December 2016 RMB'000	31 December 2017 RMB'000	31 December 2016 RMB'000
Impairment losses, primarily for receivables and inventories	274,737	250,571	-	-	274,737	250,571
Revaluation of property, plant and equipment	-	-	(68)	(10,066)	(68)	(10,066)
Unused tax losses (note (i))	26,850	21,374	-	-	26,850	21,374
Change in fair value (note (ii))	-	-	(6,878)	(9,101)	(6,878)	(9,101)
Unpaid expenses	241,085	208,051	-	-	241,085	208,051
Others	-	-	5,210	6,899	5,210	6,899
Deferred tax assets and (liabilities)	<b>542,672</b>	479,996	<b>(1,736)</b>	(12,268)	<b>540,936</b>	467,728

Movements in deferred tax assets and liabilities for the year ended 31 December 2017 and 2016 are as follows:

	As at 1 January 2017 RMB'000	Recognised in profit or loss RMB'000 (note 10(a))	Recognised in other comprehensive income RMB'000	As at 31 December 2017 RMB'000
Impairment losses, primarily for receivables and inventories	250,571	24,166	-	274,737
Revaluation of property, plant and equipment	(10,066)	9,998	-	(68)
Unused tax losses (note (i))	21,374	5,476	-	26,850
Change in fair value (note (ii))	(9,101)	-	2,223	(6,878)
Unpaid expenses	208,051	33,034	-	241,085
Others	6,899	(1,689)	-	5,210
Deferred tax assets and (liabilities)	<b>467,728</b>	<b>70,985</b>	<b>2,223</b>	<b>540,936</b>

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

**24. DEFERRED TAX ASSETS AND LIABILITIES (continued)**

	As at 1 January 2016 RMB'000	Recognised in profit or loss RMB'000 (note 10(a))	Recognised in other comprehensive income RMB'000	As at 31 December 2016 RMB'000
Impairment losses, primarily for receivables and inventories	224,494	26,077	–	250,571
Revaluation of property, plant and equipment	(11,349)	1,283	–	(10,066)
Unused tax losses (note (i))	21,715	(341)	–	21,374
Change in fair value (note (ii))	(8,679)	–	(422)	(9,101)
Unpaid expenses	162,660	45,391	–	208,051
Others	5,341	1,558	–	6,899
<b>Deferred tax assets and (liabilities)</b>	<b>394,182</b>	<b>73,969</b>	<b>(422)</b>	<b>467,728</b>

Notes:

- (i) Expiry of recognised tax losses

	<b>2017 RMB'000</b>	2016 RMB'000
Year of expiry		
2018	<b>18,285</b>	48,943
2019	<b>33,230</b>	33,650
2020	<b>881</b>	1,013
2021	<b>43,851</b>	43,967
2022	<b>80,936</b>	–
	<b>177,183</b>	127,573

- (ii) As at 31 December 2017, the Group's deferred tax liability related to the change in fair value of available-for-sale financial assets were reflected in the above table.
- (iii) As at 31 December 2017, the Group has not recognised deferred tax assets in respect of tax losses of RMB977.7 million (2016: RMB988.9 million) as it is not probable that future taxable profits against which the losses can be utilised will be available. The tax losses can be carried forward for five years from the year incurred and hence will be expired from 2018 to 2022.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

**25. OTHER NON-CURRENT ASSETS**

Other non-current assets mainly represent the long-term receivables arising from provision of telecommunications infrastructure services and prepaid rent for buildings and equipment.

**26. INVENTORIES**

	2017 RMB'000	2016 RMB'000
Construction materials	523,132	340,712
Finished goods	1,524,912	1,846,337
Spare parts and consumables	227,691	34,285
	<b>2,275,735</b>	2,221,334

The analysis of the amount of inventories recognised as costs and expenses is as follows:

	2017 RMB'000	2016 RMB'000
Carrying amount of inventories consumed and sold		
– Materials costs	9,327,654	8,281,024
– Direct costs of products distribution	6,594,772	9,764,598
Reversal of write-down of inventories	(7,181)	(7,570)
Write-down of inventories	41,442	65,521
	<b>15,956,687</b>	18,103,573

**27. ACCOUNTS AND BILLS RECEIVABLE, NET**

	2017 RMB'000	2016 RMB'000
Bills receivable	119,314	74,620
Unbilled revenues for contract work	7,615,867	7,027,415
Trade receivables	23,979,276	23,587,948
	<b>31,714,457</b>	30,689,983
Less: impairment losses	(1,343,957)	(1,326,998)
	<b>30,370,500</b>	29,362,985

- (a) Included in accounts and bills receivable are amounts due from CTC Group, associates of the Group and associates of CTC Group of RMB20,023 million (2016: RMB18,393 million) as at 31 December 2017. The amounts due from CTC Group, associates of the Group and associates of CTC Group are unsecured, interest-free and are expected to be recovered within one year.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

**27. ACCOUNTS AND BILLS RECEIVABLE, NET (continued)**

- (b) The ageing analysis of accounts and bills receivable (net of impairment losses) based on credit terms is as follows:

	2017 RMB'000	2016 RMB'000
Current (note)	12,865,705	12,914,339
Within 1 year	15,273,116	14,027,398
After 1 year but less than 2 years	1,529,211	1,545,520
After 2 years but less than 3 years	488,983	875,728
After 3 years	213,485	–
Amount past due	17,504,795	16,448,646
	<b>30,370,500</b>	29,362,985

Note: Including revenues within the credit terms for contract work.

**(c) Impairment of accounts and bills receivable**

Impairment losses in respect of accounts and bills receivable are recorded using an allowance account unless the Group is satisfied that recovery of the amount is remote, in which case the impairment loss is written off against accounts and bills receivable directly (see note 2(l)(i)).

The movement in allowance for doubtful debts during the year, including both specific and collective loss components, is as follows:

	2017 RMB'000	2016 RMB'000
At 1 January	1,326,998	1,081,377
Impairment loss recognised	291,828	416,452
Reversal of impairment loss previously recognised	(244,957)	(154,854)
Uncollectible amounts written off	(29,912)	(15,977)
At 31 December	<b>1,343,957</b>	1,326,998

At 31 December 2017, accounts and bills receivable of RMB1,448 million (2016: RMB1,322 million) were individually determined to be impaired. The individually impaired receivables related to customers that were in financial difficulties and management assessed that only a portion of the receivables is expected to be recovered. Consequently, specific impairment losses of RMB607 million (2016: RMB671 million) were recognised.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

## 27. ACCOUNTS AND BILLS RECEIVABLE, NET (continued)

### (d) Accounts and bills receivable that is not impaired

The ageing analysis of accounts and bills receivable that are neither individually nor collectively considered to be impaired are as follows:

	2017 RMB'000	2016 RMB'000
Neither past due nor impaired	12,865,705	12,914,339
Past due but not impaired		
Within 1 year	13,628,836	13,064,706
After 1 year but less than 2 years	820,597	917,257
After 2 years but less than 3 years	286,870	531,054
After 3 years	187,959	–
	<b>27,789,967</b>	27,427,356

Receivables that were neither past due nor impaired mainly relate to major telecommunications operators for whom there was no recent record of default.

Receivables that were past due but not impaired relate to a number of independent customers that have a good track record with the Group. Based on past experience, management believes that no impairment allowances is necessary in respect of these balances as there has not been a significant change in credit quality and the balances are still considered fully recoverable.

## 28. CONSTRUCTION CONTRACTS

The aggregate amounts of costs incurred plus recognised profit less recognised losses to date, included in the gross amount due from customers for contract work at 31 December 2017 are RMB15,626 million (2016: RMB14,652 million).

In respect of construction contracts in progress at the end of the reporting period, the amounts of retentions held by customers for contract work, recorded within "Accounts and bills receivable, net" at 31 December 2017 are RMB88 million (2016: RMB65 million).





## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

**29. PREPAYMENTS AND OTHER CURRENT ASSETS**

	2017 RMB'000	2016 RMB'000
Advances to staff	111,689	165,721
Amounts due from CTC Group, associates of the Group and associates of CTC Group	1,825,722	1,495,582
Prepayments in connection with construction work and equipment purchases	2,582,519	2,136,085
Prepaid expenses and deposits	1,256,574	995,378
Wealth management products and structured deposits	3,750,000	–
Others	2,288,625	1,947,781
	<b>11,815,129</b>	<b>6,740,547</b>

The amounts due from CTC Group, associates of the Group and associates of CTC Group are unsecured, interest-free and are expected to be recovered within one year.

The wealth management products and structured deposits are principal-protected within maturity of less than one year.

**30. FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS**

As at 31 December 2017, the wealth management products and structured deposits were issued by banks in the PRC with variable returns linked to gold price or foreign exchange rates.

	2017 RMB'000	2016 RMB'000
Wealth management products	557,579	–
Structured deposits	704,830	–
Foreign currency forward contract	105	–
	<b>1,262,514</b>	<b>–</b>

As at 31 December 2017, the Group has the rights to redeem the wealth management products and structured deposits at expected maturity dates within 6 months after the end of the reporting period.

The wealth management products and structured deposits are designated at financial assets at fair value through profit or loss on initial recognition.

**31. RESTRICTED DEPOSITS**

Restricted deposits represent cash in bank pledged as deposits for bills payable and cash held in dedicated bank accounts for certain construction projects, and deposits with original maturity over three months. Restricted deposits carry interest at prevailing market interest rates.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

**32. CASH AND CASH EQUIVALENTS**

	2017 RMB'000	2016 RMB'000
Cash at bank and in hand	12,557,327	11,746,118
Deposits at bank with original maturity less than three months	709,304	1,577,961
Cash and cash equivalents	13,266,631	13,324,079

Bank balances carry interest at prevailing market interest rates.

RMB is not a freely convertible currency and the remittance of funds out of the PRC is subject to the exchange restrictions imposed by the PRC government.

**33. INTEREST-BEARING BORROWINGS**

The Group's short-term interest-bearing borrowings comprise:

	2017 RMB'000	2016 RMB'000
<b>RMB denominated</b>		
Loan from CTC Group – unsecured	13,280	13,280
<b>USD denominated</b>		
Borrowings from banks – unsecured	284,218	33,417
<b>Other denominated</b>		
Borrowings from banks – unsecured	11,378	–
	308,876	46,697



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

### 33. INTEREST-BEARING BORROWINGS (continued)

The Group's short-term borrowings bearing interest rate per annum are as follows:

	2017	2016
<b>RMB denominated</b>		
Loan from CTC Group		
– unsecured	2.39%	2.39%
<b>USD denominated</b>		
Borrowings from banks		
– unsecured (fixed interest rate)	3.43%-4.08%	2.30%-4.14%
– unsecured (floating interest rate)	London Interbank Offered Rate ("Libor") +2.81%-3.31%	Libor+4.00%
<b>Other denominated</b>		
Borrowings from banks		
– unsecured	7.95%-9.20%	–

The Group's long-term interest-bearing borrowings comprise:

	2017 RMB'000	2016 RMB'000
<b>USD denominated</b>		
Borrowings from banks		
– unsecured	17,642	17,343

The Group's long-term borrowings bearing interest rate per annum are as follows:

	2017	2016
<b>USD denominated</b>		
Borrowings from banks		
– unsecured	3.43%-3.83%	3.53%-4.14%

The Group's borrowings were repayable as follows:

	2017 RMB'000	2016 RMB'000
Within 1 year	308,876	46,697
After 1 year but within 2 years	9,148	17,343
After 2 years but within 5 years	8,494	–
	326,518	64,040

As at 31 December 2017 and 2016, no borrowings from bank were subject to financial covenants.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

**34. ACCOUNTS AND BILLS PAYABLE**

Accounts and bills payable comprise:

	2017 RMB'000	2016 RMB'000
Accounts payable	23,723,340	18,850,843
Bills payable	877,341	1,548,566
	<b>24,600,681</b>	20,399,409

The ageing analysis of accounts and bills payable based on the invoice date is as follows:

	2017 RMB'000	2016 RMB'000
Within 1 year	22,989,350	18,582,995
After 1 year but less than 2 years	1,029,424	1,172,268
After 2 years but less than 3 years	308,399	357,027
After 3 years	273,508	287,119
	<b>24,600,681</b>	20,399,409

Included in accounts and bills payable are amounts due to CTC Group, associates of the Group and associates of CTC Group of RMB1,146 million (2016: RMB1,034 million) as at 31 December 2017. The amounts due to CTC Group, associates of the Group and associates of CTC Group are unsecured, interest-free and are expected to be settled within one year.

**35. ACCRUED EXPENSES AND OTHER PAYABLES**

	2017 RMB'000	2016 RMB'000
Wages and welfare payable	1,639,626	1,636,899
Amounts due to CTC Group, associates of the Group and associates of CTC Group (note (i))	1,430,565	1,084,856
Advances received	2,303,211	1,717,651
Other taxes payable	690,908	594,624
Special dividend and profit distribution payable to CTC Group (note (ii))	34,514	54,029
Dividend payable	24,299	29,938
Payables for construction and purchase of property, plant and equipment	40,218	72,851
Others (note (iii))	5,157,388	4,539,814
	<b>11,320,729</b>	9,730,662



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

**35. ACCRUED EXPENSES AND OTHER PAYABLES (continued)**

Notes:

- (i) The amounts due to CTC Group, associates of the Group and associates of CTC Group are unsecured, interest-free and are expected to be settled within one year.
- (ii) Special dividend and profit distribution payable to CTC Group

As disclosed in the Prospectus of the Company dated 27 November 2006, in accordance with the "Provisional Regulation relating to Corporate Restructuring of Enterprises and Related Management of State-owned Capital and Financial Treatment" which was issued by the PRC Ministry of Finance and a resolution passed on 1 November 2006, the directors proposed and the shareholders approved the distribution of profit of the Group for the period from 1 April 2006 to 29 August 2006, being the calendar day immediately preceding the date of incorporation of the Company. In the same resolution, the directors proposed and the shareholders approved the distribution of profit of the Group for the period from 30 August 2006 to the calendar day immediately preceding the date of its listing on the Stock Exchange (i.e. 7 December 2006) (together, the "2006 special dividend").

Pursuant to a resolution passed at directors' meeting on 17 April 2007, the directors resolved to pay the 2006 special dividend to CTC and its subsidiaries amounting to RMB535 million in total, out of which RMB117 million was directly distributed at the subsidiary level. The Group has paid RMB533 million special dividend to CTC and its subsidiaries by 31 December 2017.

As disclosed in the Circular of the Company dated 20 June 2007, in line with the principles set out in the "Notice of the Forwarding the Implementation Opinions of the state-owned Assets Supervision and Administration Commission about Further Standardisation of the Work Relating to the Reconstruction of State-owned Enterprise" issued by the General Office of the State Council of the PRC, the changes in net assets between the period from 1 February 2007 to 31 August 2007 of the Target Business should be distributed in form of cash to CTC and its subsidiaries amounting to RMB197 million in total, of which RMB164 million has been paid to CTC and its subsidiaries by 31 December 2017.

- (iii) The amounts mainly include payables to suppliers for purchases on behalf of CTC, deposits received from subcontractors and others.

**36. OTHER NON-CURRENT LIABILITIES**

	2017 RMB'000	2016 RMB'000
Convertible preference shares and preference shares (note (i))	–	693,700
Others (note (ii))	<b>328,859</b>	248,376
	<b>328,859</b>	942,076

Notes:

- (i) On 25 July 2014, a subsidiary of the Company has placed 66,670,000 convertible preference shares and 33,330,000 preference shares to an independent third party at par value of US\$1 for each of the convertible preference share and preference share. According to the agreement, the subsidiary of the Company has the right, at its discretion, to defer the annual interest payment and also to redeem the convertible preference share and preference share eight years after the delivery date. However, the Group has obligation to pay the interest amount if the subsidiary of the Company defer the payment. Therefore, the directors of the Company consider that the Group does not have an unconditional right to avoid delivering cash or another financial asset to settle a contractual obligation arising from this agreement. Moreover, according to the agreement, the preference shareholder has the option to convert the convertible preference shares into ordinary shares from 1 January 2017 onwards. In the opinion of the directors of the Company, the number of ordinary shares can be converted, from the Group's perspective, is subject to negotiation between the Group and the preference shareholder in certain circumstances pursuant to the terms of the agreement, and with reference to fair value. In the consolidated statement of financial position of the Group, the host contract was classified as a financial liability.

The annual interest rate is 3.7% plus the average six-month dollar interest rate of Libor for six months before each interest payment date, and should be adjusted from the first interest payment in the year of eighth anniversary of the issuance date. The adjusted interest rate should not be less than 8%, and will automatically increase 1% every year after then.

For the year ended 31 December 2017, the Company has redeemed all the convertible preference shares and preference shares after renegotiation with the preference shareholder at their principal amount in US\$ together with accrued interests. No gain or loss arises on the redemption except those resulting from the changes in foreign exchange rate.

- (ii) Others mainly represent the deferred income arising from government grants and termination benefits.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

**37. SHARE CAPITAL**

	2017 RMB'000	2016 RMB'000
<b>Registered, issued and fully paid:</b>		
4,534,598,160 (31 December 2016: 4,534,598,160) domestic shares of RMB1.00 each	<b>4,534,598</b>	4,534,598
2,391,420,240 (31 December 2016: 2,391,420,240) H shares of RMB1.00 each	<b>2,391,420</b>	2,391,420
	<b>6,926,018</b>	6,926,018
	2017 Thousand shares	2016 Thousand shares
At 1 January and 31 December	<b>6,926,018</b>	6,926,018

All shareholders are entitled to receive dividends as declared from time to time and are entitled to one vote per share at meetings of the Company. All shares rank equally with regard to the Company's residual assets.

**(a) Capital management**

The Group's primary objectives when managing capital are to safeguard the Group's ability to continue as a going concern, so that it can continue to provide returns for shareholders and benefits for other stakeholders, by strengthening their leading position as integrated service provider to the telecommunications industry and achieving economies of scale in the market.

The Group actively and regularly reviews and manages its capital structure to maintain a balance between higher shareholder returns that might be possible with higher levels of borrowings and the advantages and security afforded by a sound capital position, and makes adjustments to the capital structure in light of changes in economic conditions.

The Group monitors its capital using a gearing ratio which is total debts divided by the sum of total debts and equity attributable to equity shareholders of the Company. For this purpose, the Group defines total debt as the sum of short-term interest bearing borrowings, long-term interest bearing borrowings and convertible preference shares and preference shares. The Group aims to maintain the gearing ratio at a reasonable level. The Group's ratio as at 31 December 2017 was 1.1% (2016: 2.8%). In order to maintain or adjust the ratio, the Group may adjust the amount of dividends paid to shareholders, issue new shares, return capital to shareholders, raise new debt financing or sell assets to reduce debt.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

### 38. RETIREMENT BENEFIT OBLIGATIONS

In accordance with the labour regulations of the PRC, the Group participates in various defined contribution retirement schemes organised by the municipal and provincial governments for its employees. The Group is required to make contributions to the retirement schemes at rates ranging from 18% to 22% (2016: 18% to 22%) of the salaries, bonuses and certain allowances of the employees.

The Group has no other material obligation for the payment of pension benefits associated with these schemes beyond the annual contributions described above.

### 39. SHARE APPRECIATION RIGHTS SCHEME

The Group implemented a share appreciation rights scheme for members of its management to provide incentives to them. Under this plan, share appreciation rights are granted in units with each unit representing one H share. No shares will be issued under the share appreciation rights scheme. Upon exercise of the share appreciation rights, a recipient will receive, subject to any applicable withholding tax, a cash payment in RMB, translated from the Hong Kong dollars amount equal to the product of the number of share appreciation rights exercised and the difference between the exercise price and market price of the Company's H shares at the date of exercise based on the applicable exchange rate between RMB and Hong Kong dollars at the date of the exercise. The Company recognises compensation expense of the share appreciation rights over the applicable vesting period.

In April 2007, the Company's remuneration committee approved the granting of 38.3 million share appreciation right units to eligible employees (first batch of first phase share appreciation rights). Under the terms of this grant, all share appreciation rights had a contractual life of seven years from date of grant and an exercise price of HKD4.92 per unit.

In April 2009, the Company's remuneration committee approved the granting of 49.8 million share appreciation right units to eligible employees (second batch of first phase share appreciation rights). Under the terms of this grant, all share appreciation rights had a contractual life of five years from date of grant and an exercise price of HKD4.53 per unit.

In August 2011, the Company's remuneration committee approved the granting of share appreciation right units to new eligible employees (second batch of first phase share appreciation rights). Under the terms of this grant, 22.6 million share appreciation right units were granted to the employees who became eligible of this incentive plan since April 2009.

In January 2012, the Company's remuneration committee approved the granting of 198.3 million share appreciation right units to eligible employees (the second phase share appreciation rights). Under the terms of this grant, all share appreciation rights have a contractual life of five years from date of grant and an exercise price of HKD3.41 per unit.

A recipient of share appreciation rights cannot exercise the rights in the first 24 months after the date of grant. As at each of the third, fourth and fifth anniversary of the date of grant, the total number of share appreciation rights exercisable cannot in aggregate exceed one-third, two-thirds and 100%, respectively, of the total share appreciation rights granted to such person.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

### 39. SHARE APPRECIATION RIGHTS SCHEME (continued)

In March 2012, the Company's Board of Directors approved the adjustment of the exercise price of the first batch of first phase share appreciation rights from HKD4.92 per unit to HKD4.66 per unit and of the granted amount to 39.3 million share appreciation right units, and approved the adjustment of the exercise price of the second batch of first phase share appreciation rights from HKD4.53 per unit to HKD4.28 per unit and of the granted amount to 74.1 million share appreciation right units.

In March 2013, the Company's Board of Directors approved the adjustment of the exercise price of the first batch of first phase share appreciation rights from HKD4.66 per unit to HKD4.51 per unit, and approved the adjustment of the exercise price of the second batch of first phase share appreciation rights from HKD4.28 per unit to HKD4.13 per unit.

In March 2015, the Company's Board of Directors approved the adjustment of the exercise price of the second phase share appreciation rights from HKD3.41 per unit to HKD2.93 per unit.

In March 2016, the Company's Board of Directors approved the adjustment of the exercise price of the second phase share appreciation rights from HKD2.93 per unit to HKD2.81 per unit.

The total of 113.4 million share appreciation right units of the first phase share appreciation rights have been exercised in 2013.

The second phase share appreciation rights were expired in January 2017.

### 40. COMMITMENTS AND CONTINGENT LIABILITIES

#### (a) Capital commitments

As at 31 December 2017, the Group had capital commitments for acquisition and construction of property, plant and equipment and other non-current assets as follows:

	2017 RMB'000	2016 RMB'000
Contracted for but not provided	421,950	347,842

#### (b) Operating lease commitments

As at 31 December 2017, the Group's total future minimum lease payments under non-cancellable operating leases were payable as follows:

	2017 RMB'000	2016 RMB'000
Within 1 year	430,716	347,316
After 1 year but within 5 years	438,698	389,977
After 5 years	93,711	113,988
	963,125	851,281

The Group leases a number of properties under operating leases. The leases typically run for period of 1 year to 20 years, with an option to renew the lease when all terms are renegotiated. None of the leases includes contingent rentals.

#### (c) Contingent liabilities

As at 31 December 2017, the Group had no material contingent liabilities and no material financial guarantees issued.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

### 41. FINANCIAL RISK MANAGEMENT AND FAIR VALUES

Exposure to credit, interest rate, liquidity and currency risks arises in the normal course of the Group's business. The Group is also exposed to equity price risk arising from its equity investments in other entities and movements in its own equity share price.

The Group's exposure to these risks and the financial risk management policies and practices used by the Group to manage these risks are described below.

#### (a) Credit risk

The Group's credit risk is primarily attributable to trade and other receivables. Management has a credit policy in place and the exposure to credit risks is monitored on an ongoing basis. Normally, the Group does not obtain collateral from customers.

The Group's major customers are CTC Group and CM Group. The Group has a certain concentration of credit risk as the Group's major customers accounted for 74% of the total trade and bills receivable as at 31 December 2017 (2016: 72%). The Group has no significant credit risk with any of these customers since they are large State-owned companies in the telecommunications industry.

The credit risk on cash at banks and restricted bank deposits is limited because the counterparties are banks with high credit rankings, mainly the four large state-owned banks.

The credit risk on wealth management products and structured deposits is limited because the counterparties are reputable financial institutions.

The credit risk on available-for-sale financial assets arises from loss in value through corporate failure. The Group mitigates the credit risk on available-for-sale financial assets by closely monitor its portfolio and minimises investments on these assets. The Group's available-for-sale financial assets are less than 2% of its total assets for both 2017 and 2016.

The amounts of cash and cash equivalents, restricted deposits, accounts and bills receivable, other receivables, available-for-sale financial assets and long-term receivables in the consolidated statement of financial position after deducting impairment allowance represent the Group's maximum exposure to the credit risk in relation to financial assets.

#### (b) Interest rate risk

The Group is exposed to fair value interest rate risk primarily from its short-term and long-term debts carrying interests at fixed rates. The Group manages its exposure to fair value interest rate risk by maintaining high proportion of fixed rate debts with maturity within one year. Details of the interest rates are disclosed in note 33.

The Group is also exposed to cash flow interest rate risk in relation to wealth management products and structured deposits, and short-term debts carrying interests at variable rates. The Group manages its exposure to interest rate risk by closely monitoring the change in the market interest rate.

The management of the Group considers the fluctuation in interest rates on wealth management products and structured deposits, and short-term debts carrying interests at variable rates is insignificant. Therefore, no sensitivity analysis is presented.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

#### 41. FINANCIAL RISK MANAGEMENT AND FAIR VALUES (continued)

##### (c) Liquidity risk

Individual operating entities within the Group are responsible for their own cash management, including the short term investment of cash surpluses and the raising of loans to cover expected cash demands, subject to approval by the Company's board when the borrowings exceed certain predetermined levels of authority. The Group's policy is to regularly monitor its liquidity requirements, to ensure that it maintains sufficient reserves of cash and readily realisable marketable securities and adequate committed lines of funding from major financial institutions to meet its liquidity requirements in the short and longer term.

The following tables show the remaining contractual maturities at the end of the reporting period of the Group's non-derivative financial liabilities, which are based on contractual undiscounted cash flows (including interest payments computed using contractual rates or, if floating, based on interest rates at the end of the reporting period) and the earliest date the Group can be required to pay:

	2017		2016	
	Contractual undiscounted cash outflow within 1 year or on demand RMB'000	Carrying amount RMB'000	Contractual undiscounted cash outflow within 1 year or on demand RMB'000	Carrying amount RMB'000
Short-term interest-bearing borrowings (note 33)	313,144	308,876	48,084	46,697
Account and bills payable (note 34)	24,600,681	24,600,681	20,399,409	20,399,409
Receipt in advance for contract work	4,997,284	4,997,284	4,046,097	4,046,097
Accrued expenses and other payables (note 35)	11,320,729	11,320,729	9,730,662	9,730,662
	<b>41,231,838</b>	<b>41,227,570</b>	34,224,252	34,222,865

##### (d) Currency risk

Foreign currency exchange rate risk arises on financial instruments that are denominated in a currency other than the respective functional currencies of group entities. The Group's foreign currency risk exposure relates to the bank deposits and borrowings denominated primarily in United States dollars, Hong Kong dollars, Nigerian Naira, Saudi Arabian Riyal and Ethiopian Birr. 94.7% (2016: 92.8%) of the Group's cash and cash equivalents and 4.1% (2016: 20.7%) of the Group's short-term debt and long-term debt as at 31 December 2017 are denominated in RMB.

The following table details the Group's exposure at the end of the reporting period to currency risk arising from recognised assets or liabilities denominated in a currency other than the functional currency of the entity to which they related. For presentation purposes, the amounts of the exposure are shown in RMB, translated using the spot rate at the year-end date.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

**41. FINANCIAL RISK MANAGEMENT AND FAIR VALUES (continued)****(d) Currency risk (continued)***Exposure to currency risk*

	Exposure to foreign currencies (expressed in RMB)					
	2017					
	United States dollars RMB'000	Hong Kong dollars RMB'000	Nigerian Naira RMB'000	Saudi Arabian Riyal RMB'000	Ethiopian Birr RMB'000	Others RMB'000
Cash and cash equivalents	378,339	57,190	77,734	27,380	7,867	155,708
Accounts receivable	247,197	107,280	24,096	134,835	28,729	412,053
Accounts payable	(55,904)	(192,188)	(22,583)	(36,152)	(27,902)	(67,640)
Short-term interest-bearing borrowings	(284,218)	-	-	-	-	(11,378)
Long-term interest-bearing borrowings	(17,642)	-	-	-	-	-
Other non-current liabilities	-	-	-	-	-	-
Overall net exposure	267,772	(27,718)	79,247	126,063	8,694	488,473

	Exposure to foreign currencies (expressed in RMB)					
	2016					
	United States dollars RMB'000	Hong Kong dollars RMB'000	Nigerian Naira RMB'000	Saudi Arabian Riyal RMB'000	Ethiopian Birr RMB'000	Others RMB'000
Cash and cash equivalents	499,141	154,869	35,071	88,019	19,444	165,890
Accounts receivable	406,678	90,587	22,986	111,359	23,416	457,939
Accounts payable	(77,419)	(13,839)	(20,999)	(39,824)	(18,154)	(156,986)
Short-term interest-bearing borrowings	(33,417)	-	-	-	-	-
Long-term interest-bearing borrowings	(17,343)	-	-	-	-	-
Other non-current liabilities	(693,700)	-	-	-	-	-
Overall net exposure	83,940	231,617	37,058	159,554	24,706	466,843

The following significant exchange rates applied during the year:

	Average rate		Spot rate	
	2017	2016	2017	2016
United States dollars	6.74	6.72	6.53	6.94
Hong Kong dollars	0.87	0.87	0.84	0.89
Nigerian Naira	0.02	0.03	0.02	0.02
Saudi Arabian Riyal	1.80	1.79	1.74	1.85
Ethiopian Birr	0.28	0.31	0.24	0.31

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

#### 41. FINANCIAL RISK MANAGEMENT AND FAIR VALUES (continued)

##### (d) Currency risk (continued)

###### *Sensitivity analysis*

The following table indicates the instantaneous change in the Group's profit after tax (and retained profits) and other components of consolidated equity that would arise if foreign exchange rates to which the Group has significant exposure at the end of the reporting period had changed at that date, assuming all other risk variables remained constant.

	Strengthen/ (weaken) in foreign exchange rate	2017 Effect on profit after tax and retained profits RMB'000	Effect on other components of equity RMB'000	Strengthen/ (weaken) in foreign exchange rate	2016 Effect on profit after tax and retained profits RMB'000	Effect on other components of equity RMB'000
United States dollars	5%	10,041	-	5%	3,148	-
	(5)%	(10,041)	-	(5)%	(3,148)	-
Hong Kong dollars	5%	(1,039)	-	5%	8,686	-
	(5)%	1,039	-	(5)%	(8,686)	-
Nigerian Naira	5%	2,972	-	5%	1,390	-
	(5)%	(2,972)	-	(5)%	(1,390)	-
Saudi Arabian Riyal	5%	4,727	-	5%	5,983	-
	(5)%	(4,727)	-	(5)%	(5,983)	-
Ethiopian Birr	5%	326	-	5%	926	-
	(5)%	(326)	-	(5)%	(926)	-

Results of the analysis as presented in the above table represent an aggregation of the instantaneous effects on each of the Group's entities' profit after tax measured in the respective functional currencies, translated into RMB at the exchange rate ruling at the end of the reporting period for presentation purpose.

The sensitivity analysis assumes that the change in foreign exchange rates had been applied to remeasure those financial instruments held by the Group which expose the Group to foreign currency risk at the end of the reporting period. The analysis excludes differences that would result from the translation of the financial statements of foreign operations into the Group's presentation currency. The analysis is performed on the same basis for 2016.

##### (e) Price risk

The Group is exposed to equity price changes arising from listed equity investments classified as available-for-sale securities (see note 23). Other than unquoted securities held for strategic purpose, all of these investments are listed.

The Group's listed investments are listed on the Shanghai Stock Exchange and Shenzhen Stock Exchange. Listed investments held in the available-for-sale portfolio have been chosen based on their longer term growth potential and are monitored regularly for performance against expectations.

The price risk on wealth management products and structured deposits is limited because maturity period of these investments is short.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

#### 41. FINANCIAL RISK MANAGEMENT AND FAIR VALUES (continued)

##### (e) Price risk (continued)

At 31 December 2017, it is estimated that an increase/(decrease) of 5% (2016: 5%) in the relevant share price (for listed investments) as applicable, with all other variables held constant, would have increased/(decreased) the Group's other components of consolidated equity as follows:

	2017		2016	
	Increase/ (decrease) in equity price	Effect on other components of equity RMB'000	Increase/ (decrease) in equity price	Effect on other components of equity RMB'000
Changes in the relevant equity price risk variable:				
Increase	5%	2,394	5%	2,669
Decrease	(5%)	(2,394)	(5%)	(2,669)

The sensitivity analysis indicates the instantaneous change in the Group's other components of consolidated equity that would arise assuming that the changes in the share price had occurred at the end of the reporting period and had been applied to remeasure those financial instruments held by the Group which expose the Group to equity price risk at the end of the reporting period. None of the Group's available-for-sale financial assets would be considered impaired as a result of the decrease in the share price, and that all other variables remain constant. The analysis is performed on the same basis for 2016.

##### (f) Fair value

###### (i) Financial instruments carried at fair value on a recurring basis

Some of the Group's financial instruments are measured at fair value at the end of each reporting period.

	2017			Total RMB'000
	Level 1 RMB'000	Level 2 RMB'000	Level 3 RMB'000	
<b>Financial Assets</b>				
Available-for-sale securities				
– Listed equity securities	56,337	–	–	56,337
Financial assets at fair value through profit or loss				
– Wealth management products and structured deposits (note)	–	–	1,262,409	1,262,409
– Trading financial assets				
– Foreign currency forward contract	–	105	–	105

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

**41. FINANCIAL RISK MANAGEMENT AND FAIR VALUES (continued)****(f) Fair value (continued)***(i) Financial instruments carried at fair value on a recurring basis (continued)*

	2017			Total RMB'000
	Level 1 RMB'000	Level 2 RMB'000	Level 3 RMB'000	
<b>Financial Liabilities</b>				
Financial liabilities at fair value through profit or loss				
– Trading financial liabilities				
– Foreign currency forward contract	–	702	–	702
	2016			Total
	Level 1 RMB'000	Level 2 RMB'000	Level 3 RMB'000	RMB'000
<b>Financial Assets</b>				
Available-for-sale securities				
– Listed equity securities	71,163	–	–	71,163

Note: At the end of each reporting period, the Group determines the fair value of the wealth management products and structured deposits by estimating the discounted cash flow upon them. The future cash flows are estimated based on expected recoverable amounts, and discounted at a rate that reflects the credit risk of various counterparties.

*(ii) Reconciliation of level 3 fair value measurement*

	Wealth management products and structured deposits RMB'000
As at 1 January 2017	–
Purchase of wealth management products and structured deposits	1,250,000
Change of fair value during the year	12,409
As at 31 December 2017	1,262,409

*(iii) Fair values of financial instruments carried at other than fair value*

The fair values of financial assets and financial liabilities recorded at amortised cost are not materially different from their carrying amounts, which are determined in accordance with generally accepted pricing models based on discounted cash flow analysis.

The fair values of Group's unquoted available-for-sale financial assets could not be reliably measured.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

### 42. SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGEMENTS

In determining the carrying amounts of certain assets and liabilities, the Group makes assumptions of the effects of uncertain future events on those assets and liabilities at the end of the reporting period. These estimates involve assumptions about such items as risk adjustment to cash flows or discount rates used, future changes in salaries and future changes in prices affecting other costs. The Group's estimates and assumptions are based on historical experience and expectations of future events and are reviewed periodically. In addition to assumptions and estimations of future events, judgements are also made during the process of applying the Group's accounting policies. In addition to those disclosed in note 20, other significant accounting estimates and judgements are summarised as follows:

#### (a) Construction contracts

As explained in notes 2(n) and 2(w)(i) revenue and profit recognition on an uncompleted project is dependent on the total outcome of the construction contract, and estimating the stage of completion. In addition, actual outcomes in terms of total cost or revenue may be higher or lower than that estimated at the end of the reporting period, which would affect the revenue and profit recognised in future years as an adjustment to the amounts recorded to date.

#### (b) Impairment for trade and other receivables

The Group estimates impairment losses for trade and other receivables resulting from the inability of the customers to make the required payments. The Group bases the estimates on customer credit-worthiness and historical write-off experience. If the financial condition of the customers were to deteriorate, actual write-offs would be higher than estimated.

#### (c) Impairment of long-lived assets other than goodwill

If circumstances indicate that the carrying amount of a long-lived asset may not be recoverable, the asset may be considered "impaired", and an impairment loss may be recognised in accordance with accounting policy for impairment of long-lived assets as described in note 2(l). The carrying amounts of long-lived assets are reviewed periodically in order to assess whether the recoverable amounts have declined below the carrying amounts. These assets are tested for impairment whenever events or changes in circumstances indicate that their recorded carrying amounts may not be recoverable. When such a decline has occurred, the carrying amount is reduced to recoverable amount. The recoverable amount is the greater of the fair value less costs of disposal and the value in use. In determining the value in use, expected future cash flows generated by the asset are discounted to their present value, which requires significant judgement relating to level of revenue and amount of operating costs. The Group uses all readily available information in determining an amount that is a reasonable approximation of recoverable amount, including estimates based on reasonable and supportable assumptions and projections of revenue and amount of operating costs. Changes in these estimates could have a significant impact on the carrying amount of the assets and could result in additional impairment charge or reversal of impairment in future periods.

#### (d) Depreciation and amortisation

Property, plant and equipment and intangible assets with finite useful lives are depreciated/amortised on a straight-line basis over the estimated useful lives of the assets, after taking into account their estimated residual value. The Group reviews the estimated useful lives and residual values of the assets annually in order to determine the amount of depreciation/amortisation expense to be recorded during any reporting period. The useful lives and residual values are based on the Group's historical experience with similar assets and taking into account anticipated technological changes. The depreciation and amortisation expense for future periods is adjusted if there are significant changes from previous estimates.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

**42. SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGEMENTS (continued)****(e) Deferred tax assets**

The recognition of deferred tax assets requires assessment of the temporary differences which arise as a consequence of different accounting and tax treatments. These temporary differences result in deferred tax assets are included within the consolidated statement of financial position. Deferred tax assets are measured using substantially enacted tax rates expected to apply when the temporary differences reverse. Deferred tax assets are not recognised where it is more likely than not that the asset will not be realised in the future. This evaluation requires judgements to be made including the forecast of future taxable income. Recognition therefore, involves the management's judgement regarding the future financial performance of the particular legal entity in which the deferred tax asset has been recognised and interpretation of country specific tax law and the likelihood of settlement. However, the actual tax assets could differ from the provision and in such event the Group would be required to make an adjustment in a subsequent period which could have a material impact on the Group's profit or loss.

**43. RELATED PARTIES**

The Group is part of companies under CTC Group and has significant transactions and relationships with members of CTC Group. Apart from the transactions and balances disclosed in the consolidated financial statements set out above, there are the following related party transactions:

**(a) Transactions with CTC Group**

Because of the relationships between the Group and CTC Group, it is possible that the terms of those transactions are not the same as those that would result from transactions among unrelated parties.

The principal transactions with CTC Group which were carried out in the ordinary course of business are as follows:

	2017 RMB'000	2016 RMB'000
<i>Income from related parties:</i>		
Engineering related services (note (i))	21,155,069	21,230,290
IT application services (note (ii))	2,382,179	2,234,805
Provision of ancillary telecommunications services (note (iii))	11,041,170	9,254,535
Provision of operation support services (note (iv))	2,791,206	2,570,847
Supplies procurement services (note (v))	4,093,562	5,195,763
Property leasing services (note (vi))	104,823	110,537
Management fee (note (vii))	328,523	312,930
<i>Expenses paid to related parties:</i>		
Property leasing services (note (viii))	199,920	179,330
IT application services (note (ix))	267,508	268,822
Operation support services (note (x))	949,854	671,929
Supplies procurement services (note (xi))	2,121,726	2,498,076
Interest (note (xii))	3,477	4,402



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

### 43. RELATED PARTIES (continued)

#### (a) Transactions with CTC Group (continued)

Notes:

- (i) The amount represents telecommunications infrastructure services such as design, construction and project management provided to CTC Group.
- (ii) The amount represents the telecommunications network support services, software and hardware development and other IT related services provided to CTC Group.
- (iii) The amount represents ancillary telecommunications services such as maintenance of network facilities (including optical ducts and cables, exchange buildings and base stations), operation of distribution channels, fixed line and wireless value-added service, internet contents and information services provided to CTC Group.
- (iv) The amount represents the facilities management, advertising, conferencing services and certain repair and leasing of equipment services provided to CTC Group.
- (v) The amount represents supplies procurement service such as warehousing, transportation and installation and other related services provided to CTC Group.
- (vi) The amount represents rentals from operating leases in respect of business premises leased to CTC Group.
- (vii) The amount represents management fee in respect of headquarters management function services ("Centralised Services") provided to CTC Group.
- (viii) The amount represents rentals from operating leases in respect of business premises paid and payable to CTC Group.
- (ix) The amount represents the charge paid and payable to CTC Group for basic telecommunications service, value-added service and information application service.
- (x) The amount represents the charge paid and payable to CTC Group for logistics, labor resources, cultural, educational, hygiene and other supporting services.
- (xi) The amount represents the charge paid and payable to CTC Group for supplies procurement services, warehousing, transportation and installation services.
- (xii) The amount represents the interest paid/payable to CTC Group in respect of the loans from CTC Group.

Amounts due from/to CTC Group included in respective balances are summarised as follows:

	2017 RMB'000	2016 RMB'000
Accounts and bills receivable, net	19,645,020	18,004,426
Prepayments and other current assets	1,028,318	870,759
<b>Total amounts due from CTC Group</b>	<b>20,673,338</b>	18,875,185
Interest-bearing borrowings	13,280	13,280
Accounts and bills payable	594,455	379,136
Receipts in advance for contract work	221,555	307,703
Accrued expenses and other payables	603,262	569,945
<b>Total amounts due to CTC Group</b>	<b>1,432,552</b>	1,270,064

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

### 43. RELATED PARTIES (continued)

#### (a) Transactions with CTC Group (continued)

As at 31 December 2017, the Group has recognised impairment losses of RMB221 million (2016: RMB191 million) for bad and doubtful debts in respect of amounts due from CTC Group.

As at 31 December 2017, the Group has capital commitments to CTC Group for acquisition and construction of property, plant and equipment and other assets as follows:

	2017 RMB'000	2016 RMB'000
Contracted for but not provided	346,003	261,445

As at 31 December 2017, the Group's total future minimum lease payments to CTC Group under non-cancellable operating leases were payable as follows:

	2017 RMB'000	2016 RMB'000
Within 1 year	114,948	74,820
After 1 year but within 5 years	169,098	134,647
After 5 year	38,546	62,275
	<b>322,592</b>	<b>271,742</b>

The directors of the Company are of the opinion that the above transactions with related parties were conducted on normal commercial terms in the ordinary course of business and the terms are reasonable so far as the shareholders of the Company are concerned.

In connection with the Restructuring, the Company and CTC entered into a number of agreements effective as at November 16, 2006 to take up the existing agreements signed between the Predecessor Operations and CTC as set out in items (i), (ii) and (iii) below, together with a new agreement governing the provision of headquarter management function by the Company as set out in item (iv). After the Company acquired the Target Business in 2007, these agreements were amended by way of the 2008 Supplemental Agreement, pursuant to which the terms of the Agreements were renewed to 31 December 2010. On 29 October 2009, the Company entered into the Supplies Procurement Services Framework Agreement as set out in item (v) below. On 9 November 2010, these agreements were amended by way of 2010 Supplement Agreement, pursuant to which the terms of the Agreements were renewed to 31 December 2012. On 14 November 2011, the Company announced to propose the increase of annual caps for service charges payable to CTC Group under the Supplies Procurement Services Framework Agreement to RMB2,100 million and RMB2,600 million respectively, for the two years ended 31 December 2011 and 2012. On 20 September 2012, the Company announced to propose the increase of annual caps for the service charges receivable by the Company from CTC Group and the service charges payable by the Company to CTC Group under Operation Support Services Framework Agreement for the year ended 31 December 2012 to RMB2,300 million and to RMB600 million, respectively, and the annual cap for the service charges receivable by the Company from CTC Group under the Supplies Procurement Services Framework Agreement for the year ended 31 December 2012 to RMB4,400 million, and signed Supplement Agreements which extended the expiry date of all agreements to 31 December 2016 and increased annual caps of several framework agreements. On 29 September 2015, the Company announced to propose the increase of annual caps for the service charges receivable by the Company from CTC Group under Engineering Framework Agreement for the year ended 31 December 2015 to RMB24,000 million, and the annual cap for the service charges payable by the Company to CTC Group under Operation Support Service Framework Agreement for the year ended 31 December 2015 to RMB800 million, and signed agreements which extended the expiry date of all agreements to 31 December 2018 and increased annual caps of several framework agreements.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

### 43. RELATED PARTIES (continued)

#### (a) Transactions with CTC Group (continued)

According to these Supplement Agreements for the year ended 31 December 2017, (i) the annual cap for the service charges receivable by the Company from CTC Group under the Engineering Related Services Framework Agreement was RMB24,000 million; (ii) the annual cap for the service charges receivable by the Company from CTC Group under the Ancillary Telecommunications Services Framework Agreement was RMB13,300 million; (iii) the annual caps for the service charges receivable by the Company from CTC Group and the service charges payable by the Company to CTC Group under the Operation Support Services Framework Agreement were RMB3,400 million and RMB1,000 million; respectively (iv) the annual caps for the service charges receivable by the Company from CTC Group and the service charges payable by the Company to CTC Group under the IT Application Services Framework Agreement were RMB2,700 million and RMB490 million respectively; (v) the annual cap for the service charges receivable by the Company from CTC Group under the Centralised Services Framework Agreement was RMB440 million; (vi) the annual caps for the service charges receivable by the Company from CTC Group and the service charges payable by the Company to CTC Group under the Property Leasing Services Framework Agreement were RMB210 million and RMB220 million respectively; (vii) the annual caps for the service charges receivable by the Company from CTC Group and the service charges payable by the Company to CTC Group under the Supplies Procurement Services Framework Agreement were RMB8,100 million and RMB5,900 million respectively. The terms of the principal agreements impacting the results of operations of the Group are summarised as follows:

- (i) The Group has entered into agreements with CTC pursuant to which the Group provides CTC Group with construction, design and project supervision and management for telecommunications infrastructure projects. In addition, the Group has entered into information technology service agreements with CTC pursuant to which the Group provides CTC Group with telecommunications network support service, software and hardware development and other IT related services. The amounts charged for these services are determined by reference to market rates as reflected in prices obtained through a tender.
- (ii) The Group has entered into facilities leasing agreements with CTC pursuant to which the Group leases certain premises and other facilities to CTC Group, and vice versa. The rental charges are based on market rate, with reference to amounts stipulated by local price bureau.
- (iii) The Group has entered into operation support services agreements for facilities management, advertising, conferencing, logistics, cultural, educational, hygiene and other community services with CTC. In addition, the Group has entered into ancillary services agreements with CTC. The ancillary services provided to CTC Group include repairs and maintenance of telecommunications equipment and facilities and certain customer services. Pursuant to these agreements, the Group charges CTC Group, and vice versa, for these services in accordance with the following terms:
  - market price. In determining the market price, the Group primarily considers the following factors: (i) cost of service; (ii) prices of the same or similar type of services provided to CTC Group by other service providers in the market; (iii) prices of the same or similar type of services provided to CTC Group and independent third parties previously by the Group.
  - in the absence of market price or where the market price cannot be determined, the price shall be agreed between both parties, which shall be the aggregate amount of reasonable costs, the relevant taxes in sales and reasonable profits. "Reasonable costs" means the costs confirmed by both parties after negotiations, and "reasonable profit" means a profit ratio confirmed by both parties during the course of normal commercial negotiation, taking into account factors such as historical price, transaction size, average profit ratio within the relevant industry, supply and demand, labor cost, local commodity prices and economic development levels.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

**43. RELATED PARTIES (continued)****(a) Transactions with CTC Group (continued)**

- (iv) The Group has entered into agreement with CTC pursuant to which the Group takes up the role as headquarter management function to manage assets of the telecommunications support business of provinces, municipalities and autonomous regions ("Centralised Services") including Ningxia, Tibet and any assets retained by CTC after the Restructuring and acquisition of Target Business. The aggregate administrative costs incurred by the Group for the provision of the Centralised Services are apportioned pro rata between the Group and CTC Group according to the net asset ratio of each of the relevant party.
- (v) The Group has entered into Supplies Procurement Services Framework agreement for procurement of telecommunication and non-telecommunication supplies, agency services of supplies procurement, sales of telecommunication supplies and management of biddings, verification of technical specifications, warehousing transportation and installation service. Pursuant to the agreement, the Group charges CTC Group for these services in accordance with the following terms:
- maximum 1% of the contract value for procurement services on imported telecommunication supplies;
  - maximum 3% of the contract value for procurement services on domestic telecommunication and non-telecommunication supplies and materials;
  - market price. In determining the market price, the Group primarily considers the following factors: (i) cost of service; (ii) prices of the same or similar type of services provided to CTC Group or the Group by other service providers in the market; (iii) prices of the same or similar type of services provided to CTC Group and independent third parties by the Group, or prices of the same or similar type of services provided to the Group by CTC Group and independent third parties;
  - in the absence of market price or where the market price cannot be determined, the price shall be agreed between both parties, which shall be the aggregate amount of reasonable costs, the taxes in sales and reasonable profits. "Reasonable costs" means the costs confirmed by both parties after negotiations, and "reasonable profit" means a profit ratio confirmed by both parties during the course of normal commercial negotiation, taking into account factors such as historical price, transaction size, average profit ratio within the relevant industry, supply and demand, labor cost, local commodity prices and economic development levels.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

### 43. RELATED PARTIES (continued)

#### (b) Transactions with associates of the Group and associates of CTC Group

The Group has entered into transactions with associates over which the Group or CTC Group can exercise significant influence. The transactions entered into by the Group and the associates are as follows:

	2017 RMB'000	2016 RMB'000
<i>Income from related parties:</i>		
Engineering related services (note (i))	3,746,707	2,534,390
IT application services (note (ii))	86,977	75,875
Provision of ancillary telecommunications services (note (iii))	1,207,694	834,194
Provision of operation support services (note (iv))	69,312	52,952
Supplies procurement services (note (v))	245,476	236,401
Property leasing services (note (vi))	2,441	2,655
<i>Expenses paid to related parties:</i>		
Property leasing services (note (vii))	5,669	2,118
IT application services (note (viii))	44,920	1,978
Operation support services (note (ix))	69,138	44,376
Supplies procurement service (note (x))	–	36

Notes:

- (i) The amount represents telecommunications infrastructure services such as design, construction and project management provided to associates of CTC Group.
- (ii) The amount represents the telecommunications network support services, software and hardware development and other IT related services provided to associates of CTC Group.
- (iii) The amount represents ancillary telecommunications services such as maintenance of network facilities (including optical ducts and cables, exchange buildings and base stations); operation of distribution channels; fixed line and wireless value-added service; internet contents and information services provided to associates of CTC Group.
- (iv) The amount represents the facilities management, advertising, conferencing services and certain repair and leasing of equipment services provided to associates of the Group and associates of CTC Group.
- (v) The amount represents supplies procurement service such as warehousing, transportation and installation and other related services provided to associates of CTC Group.
- (vi) The amount represents rentals from operating leases in respect of business premises leased to associates of CTC Group.
- (vii) The amount represents rentals from operating leases in respect of business premises paid and payable to associates of the Group.
- (viii) The amount represents the charge paid and payable to associates of the Group and associates of CTC Group for basic telecommunications service, value-added service and information application service.
- (ix) The amount represents the charge paid and payable to associates of the Group and associates of CTC Group for logistics, labour resources, cultural, educational, hygiene and other supporting services.
- (x) The amount represents the charge paid and payable to associates of CTC Group for supplies procurement services, warehousing, transportation and installation services.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

### 43. RELATED PARTIES (continued)

#### (b) Transactions with associates of the Group and associates of CTC Group (continued)

Amounts due from/to associates of the Group and associates of CTC Group included in respective balances are summarised as follows:

	2017 RMB'000	2016 RMB'000
Accounts and bills receivable, net	378,224	388,196
Prepayments and other current assets	797,404	624,823
Total amounts due from associates of the Group and associates of CTC Group	1,175,628	1,013,019
Accounts and bills payable	551,232	654,646
Receipts in advance for contract work	235,263	126,517
Accrued expenses and other payables	861,817	568,940
Total amounts due to associates of the Group and associates of CTC Group	1,648,312	1,350,103

The directors of the Company are of the opinion that the above transactions with related parties were conducted on normal commercial terms in the ordinary course of business and the terms are reasonable.

#### (c) Transactions with other government-related entities in the PRC

The Company is a state-controlled enterprise and operates in an economic regime currently dominated by entities directly or indirectly controlled by the PRC through government authorities, agencies, affiliations and other organisations (collectively referred to as "government-related entities").

Apart from transactions with parent company and its affiliates (note 43(a)), the Group has collectively, but not individually significant transactions with other government-related entities, which include but are not limited to the following:

- Rendering and receiving services, including but not limited to telecommunications services
- Sales and purchases of goods, properties and other assets
- Lease of assets
- Depositing and borrowing money
- Use of public utilities

These transactions are conducted in the ordinary course of the Group's business on terms comparable to the terms of transactions with other entities that are not government-related. The Group prices its telecommunications services and products based on government-regulated tariff rates, where applicable, or based on commercial negotiations. The Group has also established its procurement policies and approval processes for purchases of products and services, which do not depend on whether the counterparties are government-related entities or not.

The directors of the Company believe the above information provides meaningful disclosure of related party transactions.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

### 43. RELATED PARTIES (continued)

#### (d) Transactions with key management personnel

Remuneration for key management personnel, including amounts paid to the Company's directors and supervisors as disclosed in note 12 and certain of the highest paid employees as disclosed in note 13, is as follows:

	2017 RMB'000	2016 RMB'000
Salaries and other emoluments	6,679	5,816
Retirement benefits	1,715	1,635
Discretionary bonuses	14,415	13,698
	<b>22,809</b>	21,149

#### (e) Contributions to defined contribution retirement plans

In accordance with the labour regulations of the PRC, the Group participates in various defined contribution retirement schemes organised by the municipal and provincial governments for its employees. The Group is required to make contributions to the retirement schemes at rates ranging from 18% to 22% of the salaries, bonuses and certain allowances of the employees. A member of the scheme is entitled to a pension equal to a fixed proportion of the salary prevailing at his or her retirement date. The Group has no other material obligation for the payment of pension benefits associated with these schemes beyond the annual contributions described above.

As at 31 December 2017 and 2016, there was no material outstanding contribution to post-employment benefit plans.

The directors believe the above information provides meaningful disclosure of related party transactions.

#### (f) Applicability of the Listing Rules relating to connected transactions

The related party transactions with CTC Group disclosed in note 43(a) above constitute continuing connected transactions as defined in Chapter 14A of the Listing Rules. The applicable disclosures required by Chapter 14A of the Listing Rules are provided in the "Continuing Connected Transactions" section to the annual report.

### 44. SEGMENT REPORTING

The Group principally has one operating segment, which is the provision of integrated telecommunications support services in the informatisation sector. Therefore, no additional segment information has been presented. Additional information about major customers and geographical areas of the Group has been disclosed in note 4.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

#### 45. SUBSIDIARIES

The following list contains only the particulars of subsidiaries at 31 December 2017 which principally affected the results, assets or liabilities of the Group.

Name of company	Type of legal entity	Place of incorporation/ establishment	Proportion of ownership interest and voting rights held by the Company		Issued and paid up capital	Principal activities
			31 December 2017 Directly %	31 December 2016 Directly %		
Guangdong Communications Services Company Limited	Limited Liability Company	The PRC	100	100	RMB2,808 million	Provision of integrated telecommunications support services through its subsidiaries in Guangdong Province
Zhejiang Communications Services Holdings Group Company Limited	Limited Liability Company	The PRC	100	100	RMB1,098 million	Provision of integrated telecommunications support services through its subsidiaries in Zhejiang Province
Shanghai Communications Services Company Limited	Limited Liability Company	The PRC	100	100	RMB976 million	Provision of integrated telecommunications support services through its subsidiaries in Shanghai Municipality
Fujian Communications Services Company Limited	Limited Liability Company	The PRC	100	100	RMB281 million	Provision of integrated telecommunications support services through its subsidiaries in Fujian Province
Hubei Communications Services Company Limited	Limited Liability Company	The PRC	100	100	RMB297 million	Provision of integrated telecommunications support services through its subsidiaries in Hubei Province
Jiangsu Communications Services Company Limited	Limited Liability Company	The PRC	100	100	RMB678 million	Provision of integrated telecommunications support services through its subsidiaries in Jiangsu Province
Anhui Communications Services Company Limited	Limited Liability Company	The PRC	100	100	RMB420 million	Provision of integrated telecommunications support services through its subsidiaries in Anhui Province
Jiangxi Communications Services Company Limited	Limited Liability Company	The PRC	100	100	RMB200 million	Provision of integrated telecommunications support services through its subsidiaries in Jiangxi Province
Hunan Communications Services Company Limited	Limited Liability Company	The PRC	100	100	RMB886 million	Provision of integrated telecommunications support services through its subsidiaries in Hunan Province
Guangxi Communications Services Company Limited	Limited Liability Company	The PRC	100	100	RMB192 million	Provision of integrated telecommunications support services through its subsidiaries in Guangxi Zhuang Autonomous Region



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

**45. SUBSIDIARIES (continued)**

Name of company	Type of legal entity	Place of incorporation/ establishment	Proportion of ownership interest and voting rights held by the Company		Issued and paid up capital	Principal activities
			31 December 2017 Directly %	31 December 2016 Directly %		
Chongqing Communications Services Company Limited	Limited Liability Company	The PRC	100	100	RMB209 million	Provision of integrated telecommunications support services through its subsidiaries in Chongqing Municipality
Sichuan Communications Services Company Limited	Limited Liability Company	The PRC	100	100	RMB798 million	Provision of integrated telecommunications support services through its subsidiaries in Sichuan Province
Guizhou Communications Services Company Limited	Limited Liability Company	The PRC	100	100	RMB131 million	Provision of integrated telecommunications support services through its subsidiaries in Guizhou Province
Yunnan Communications Services Company Limited	Limited Liability Company	The PRC	100	100	RMB238 million	Provision of integrated telecommunications support services through its subsidiaries in Yunnan Province
Shaanxi Communications Services Company Limited	Limited Liability Company	The PRC	100	100	RMB145 million	Provision of integrated telecommunications support services through its subsidiaries in Shaanxi Province
Gansu Communications Services Company Limited	Limited Liability Company	The PRC	100	100	RMB129 million	Provision of integrated telecommunications support services through its subsidiaries in Gansu Province
Qinghai Communications Services Company Limited	Limited Liability Company	The PRC	100	100	RMB68 million	Provision of integrated telecommunications support services through its subsidiaries in Qinghai Province
Xinjiang Communications Services Company Limited	Limited Liability Company	The PRC	100	100	RMB195 million	Provision of integrated telecommunications support services through its subsidiaries in Xinjiang Uygur Autonomous Region
China International Telecommunication Construction Corporation	Limited Liability Company	The PRC	100	100	RMB550 million	Provision of integrated telecommunications support services through its subsidiaries in Northern China Provinces
China Communications Services International Limited	Limited Liability Company	Hong Kong	100	100	HKD846.87 million	Provision of integrated telecommunications support services through its subsidiaries in Hong Kong

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

**45. SUBSIDIARIES (continued)**

Name of company	Type of legal entity	Place of incorporation/ establishment	Proportion of ownership interest and voting rights held by the Company		Issued and paid up capital	Principal activities
			31 December 2017 Directly %	31 December 2016 Directly %		
Zhongshutong Information Co., Ltd.	Limited Liability Company	The PRC	60.38	60.38	RMB120 million	Provision of integrated telecommunications support services
China Comservice Software Tech. Co., Ltd	Limited Liability Company	The PRC	60	60	USD25 million	Provision of integrated telecommunications support services
Ningxia Hui Autonomous Region Communications Industrial Services Company Limited	Limited Liability Company	The PRC	100	100	RMB106 million	Provision of integrated telecommunications support services through its subsidiaries in Ningxia Hui Autonomous Region
Shandong Communications Services Company Limited	Limited Liability Company	The PRC	100	100	RMB100 million	Provision of integrated telecommunications support services in Shandong Province
Sino-British Submarine System Co., Ltd.	Limited Liability Company	The PRC	51	51	RMB327 million	Provision of submarine cable installation and other related services
Hainan Communications Services Company Limited	Limited Liability Company	The PRC	100	100	RMB141 million	Provision of integrated telecommunications support services through its subsidiaries in Hainan Province
China Comservice Supply Chain Management Company Ltd.	Limited Liability Company	The PRC	100	100	RMB108 million	Provision of integrated telecommunications support services
Inner Mongolia Autonomous Region Communications Services Company Limited	Limited Liability Company	The PRC	100	100	RMB5 million	Provision of integrated telecommunications support services in Inner Mongolia Autonomous Region
Comservice Capital Holding Company Limited	Limited Liability Company	The PRC	100	–	RMB100 million	Management of Group capital

Sino-British Submarine System Co., Ltd., China Comservice Software Tech. Co., Ltd., and Zhongshutong Information Co., Ltd. are non-wholly owned subsidiaries of the Group. The Group's cumulative non-controlling interest is RMB491 million as at 31 December 2017 (2016: RMB474 million). The non-controlling interests are individually and in aggregate not material to the Group's financial condition or results of operation for both years.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

**46. STATEMENT OF FINANCIAL POSITION AND RESERVES OF THE COMPANY**

	<b>31 December 2017 RMB'000</b>	31 December 2016 RMB'000
<b>Non-current assets</b>		
Property, plant and equipment, net	<b>20,316</b>	8,744
Construction in progress	<b>23,951</b>	24,211
Other intangible assets	<b>108,359</b>	62,937
Investments in subsidiaries	<b>12,772,534</b>	12,632,534
Interests in joint ventures	<b>24,600</b>	–
<b>Total non-current assets</b>	<b>12,949,760</b>	12,728,426
<b>Current assets</b>		
Inventories	<b>333</b>	344
Prepayments and other current assets	<b>2,861,360</b>	1,171,062
Restricted deposits	<b>–</b>	967,891
Cash and cash equivalents	<b>505,624</b>	1,353,067
<b>Total current assets</b>	<b>3,367,317</b>	3,492,364
<b>Total assets</b>	<b>16,317,077</b>	16,220,790
<b>Current liabilities</b>		
Accrued expenses and other payables	<b>74,414</b>	61,764
Income tax payable	<b>1,942</b>	411
<b>Total current liabilities</b>	<b>76,356</b>	62,175
<b>Net current assets</b>	<b>3,290,961</b>	3,430,189
<b>Total assets less current liabilities</b>	<b>16,240,721</b>	16,158,615
<b>Total liabilities</b>	<b>76,356</b>	62,175
<b>Equity</b>		
Share capital	<b>6,926,018</b>	6,926,018
Reserves	<b>9,314,703</b>	9,232,597
<b>Total equity</b>	<b>16,240,721</b>	16,158,615
<b>Total liabilities and equity</b>	<b>16,317,077</b>	16,220,790



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

#### 46. STATEMENT OF FINANCIAL POSITION AND RESERVES OF THE COMPANY (continued)

The movements of shareholders' equity of the Company are as follows:

	Share capital RMB'000 (note 37)	Share premium RMB'000	Capital reserve RMB'000	Statutory surplus reserve RMB'000	Retained earnings RMB'000	Total RMB'000
At 1 January 2016	6,926,018	4,529,310	1,966,293	856,150	1,694,921	15,972,692
Profit for the year	–	–	–	–	956,096	956,096
Distribution of dividend (see note 14(b))	–	–	–	–	(770,173)	(770,173)
Appropriation	–	–	–	95,610	(95,610)	–
At 31 December 2016	6,926,018	4,529,310	1,966,293	951,760	1,785,234	16,158,615
Profit for the year	–	–	–	–	994,955	994,955
Distribution of dividend (see note 14(b))	–	–	–	–	(912,849)	(912,849)
Appropriation	–	–	–	99,496	(99,496)	–
At 31 December 2017	<b>6,926,018</b>	<b>4,529,310</b>	<b>1,966,293</b>	<b>1,051,256</b>	<b>1,767,844</b>	<b>16,240,721</b>

According to the Company's Articles of Association, the amount of retained earnings available for distribution to equity shareholders of the Company is the lower of the amount determined in accordance with the PRC Accounting Rules and Regulations and the amount determined in accordance with IFRSs after the appropriation to statutory surplus reserve as detailed in notes to the consolidated statement of changes in equity.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

#### 47. POSSIBLE IMPACT OF AMENDMENTS TO STANDARDS, NEW STANDARDS AND INTERPRETATIONS ISSUED BUT NOT YET EFFECTIVE FOR THE ANNUAL ACCOUNTING YEAR ENDED 31 DECEMBER 2017

Up to the date of issue of these consolidated financial statements, the IASB has issued the following amendments to standards, new standards and interpretations which are not yet effective for the year ended 31 December 2017 and which have not been adopted in these consolidated financial statements.

IFRS 9	Financial Instruments <sup>1</sup>
IFRS 15	Revenue from Contracts with Customers and the related Amendments <sup>1</sup>
IFRS 16	Leases <sup>2</sup>
IFRS 17	Insurance Contracts <sup>4</sup>
IFRIC 22	Foreign Currency Transactions and Advance Consideration <sup>1</sup>
IFRIC 23	Uncertainty over Income Tax Treatments <sup>2</sup>
Amendments to IFRS 2	Classification and Measurement of Share-based Payment Transactions <sup>1</sup>
Amendments to IFRS 4	Applying IFRS 9 Financial Instruments with IFRS 4 Insurance Contracts <sup>1</sup>
Amendments to IFRS 9	Prepayment Features with Negative Compensation <sup>2</sup>
Amendments to IFRS 10 and IAS 28	Sale or Contribution of Assets between an Investor and its Associate or Joint Venture <sup>3</sup>
Amendments to IAS 19	Plan Amendment, Curtailment or Settlement <sup>2</sup>
Amendments to IAS 28	Long-term Interests in Associates and Joint Ventures <sup>2</sup>
Amendments to IAS 28	As part of the Annual Improvements to IFRS Standards 2014-2016 Cycle <sup>1</sup>
Amendments to IAS 40	Transfers of Investment Property <sup>1</sup>
Amendments to IFRSs	Annual Improvements to IFRS Standards 2015-2017 Cycle <sup>2</sup>

<sup>1</sup> Effective for annual periods beginning on or after 1 January 2018

<sup>2</sup> Effective for annual periods beginning on or after 1 January 2019

<sup>3</sup> Effective for annual periods beginning on or after a date to be determined

<sup>4</sup> Effective for annual periods beginning on or after 1 January 2021

The Group is in the process of making an assessment of the impact that will result from adopting the amendments to standards, new standards and interpretations issued by the IASB which are not yet effective for the accounting period ended on 31 December 2017. Except for those described below, so far the Group believes that the adoption of these amendments to standards, new standards and interpretations is unlikely to have a significant impact on its financial position and the results of operations.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

#### 47. POSSIBLE IMPACT OF AMENDMENTS TO STANDARDS, NEW STANDARDS AND INTERPRETATIONS ISSUED BUT NOT YET EFFECTIVE FOR THE ANNUAL ACCOUNTING YEAR ENDED 31 DECEMBER 2017 (continued)

##### IFRS 9 Financial Instruments

IFRS 9 introduces new requirements for the classification and measurement of financial assets, financial liabilities, general hedge accounting and impairment requirements for financial assets.

Key requirements of IFRS 9 which are relevant to the Group are:

- (i) All recognised financial assets that are within the scope of IFRS 9 are required to be subsequently measured at amortised cost or fair value. Specifically, debt investments that are held within a business model whose objective is to collect the contractual cash flows, and that have contractual cash flows that are solely payments of principal and interest on the principal outstanding are generally measured at amortised cost at the end of subsequent accounting periods. Debt instruments that are held within a business model whose objective is achieved both by collecting contractual cash flows and selling financial assets, and that have contractual terms that give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding, are measured at fair value through other comprehensive income ("FVTOCI"). All other financial assets are measured at their fair value at subsequent accounting periods. In addition, under IFRS 9, entities may make an irrevocable election to present subsequent changes in the fair value of an equity investment (that is not held for trading) in other comprehensive income, with only dividend income generally recognised in profit or loss.
- (ii) In relation to the impairment of financial assets, IFRS 9 requires an expected credits loss model, as opposed to an incurred credit loss model under IAS 39. The expected credit loss model requires an entity to account for expected credit losses and changes in those expected credit losses at each reporting date to reflect changes in credit risk since initial recognition. In other words, it is no longer necessary for a credit event to have occurred before credit losses are recognised.

Based on the Group's financial instruments and risk management policies as at 31 December 2017, the directors of the Company anticipate the following potential impact on initial application of IFRS 9.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

#### 47. POSSIBLE IMPACT OF AMENDMENTS TO STANDARDS, NEW STANDARDS AND INTERPRETATIONS ISSUED BUT NOT YET EFFECTIVE FOR THE ANNUAL ACCOUNTING YEAR ENDED 31 DECEMBER 2017 (continued)

##### IFRS 9 Financial Instruments (continued)

###### *Classification and measurement*

Listed equity securities classified as available-for-sale investments carried at fair value as disclosed in note 23: these securities qualified for designation as measured at FVTOCI under IFRS 9, however, the fair value gains or losses accumulated in the fair value reserve amounting to RMB34.5 million as at 1 January 2018 will no longer be subsequently reclassified to profit or loss under IFRS 9, which is different from the current treatment. This will affect the amounts recognised in the Group's profit or loss and other comprehensive income but will not affect total comprehensive income.

Equity securities classified as available-for-sale investments carried at cost less impairment as disclosed in note 23: these securities qualified for designation as measured at FVTOCI under IFRS 9 and the Group will measure these securities at fair value at the end of subsequent reporting periods with fair value gains or losses to be recognised as other comprehensive income and accumulated in the fair value reserve. Upon initial application of IFRS 9, fair value gains related to these securities representing the differences between cost less impairment and fair value would be adjusted to fair value reserve as at 1 January 2018.

All other financial assets and financial liabilities will continue to be measured on the same bases as are currently measured under IAS 39.

###### *Impairment*

In general, the directors of the Company anticipate that the application of expected credit loss model of IFRS 9 will result in earlier provision of credit losses which are not yet incurred in relation to the Group's financial assets measured at amortised costs and other items that subject to the impairment provisions upon application of IFRS 9 by the Group.

Based on the assessment by the directors of the Company, if the expected credit loss model were to be applied by the Group, the accumulated amount of impairment loss to be recognised by the Group as at 1 January 2018 would be increased as compared to the accumulated amount recognised under IAS 39 mainly attributable to expected credit losses provision on accounts and bills receivable. Such further impairment recognised under expected credit loss model would reduce the opening retained earnings and increase the deferred tax assets at 1 January 2018.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

#### 47. POSSIBLE IMPACT OF AMENDMENTS TO STANDARDS, NEW STANDARDS AND INTERPRETATIONS ISSUED BUT NOT YET EFFECTIVE FOR THE ANNUAL ACCOUNTING YEAR ENDED 31 DECEMBER 2017 (continued)

##### IFRS 15 Revenue from Contracts with Customers

IFRS 15 establishes a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers. IFRS 15 will supersede the current revenue recognition guidance including IAS 18 Revenue, IAS 11 Construction Contracts and the related interpretations when it becomes effective.

The core principle of IFRS 15 is that an entity should recognise revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods and services. Specifically, the standard introduces a 5-step approach to revenue recognition:

Step 1: Identify the contract(s) with a customer

Step 2: Identify the performance obligations in the contract

Step 3: Determine the transaction price

Step 4: Allocate the transaction price to the performance obligations in the contract

Step 5: Recognise revenue when (or as) the entity satisfies a performance obligation

Under IFRS 15, an entity recognises revenue when (or as) a performance obligation is satisfied, i.e. when 'control' of the goods or services underlying the particular performance obligation is transferred to the customer.

Far more prescriptive guidance has been added in IFRS 15 to deal with specific scenarios. Furthermore, extensive disclosures are required by IFRS 15.

In April 2016, the IASB issued Clarifications to IFRS 15 in relation to the identification of performance obligations, principal versus agent considerations, as well as licensing application guidance.

For the contracts of major services of the Group, the directors of the Company have specifically considered IFRS 15's guidance on contract combinations, contract modifications arising from variation orders, variable consideration, and the assessment of whether there is a significant financing component in the contracts, particularly taking into account the reason for the difference in timing between the transfer of control of goods and services to the customer and the timing of the related payments. The directors have assessed that revenue from these contracts should be recognised over time. Furthermore, the directors consider that the method currently used to measure the progress towards complete satisfaction of these performance obligations will generally continue to be appropriate under IFRS 15.

The directors of the Company anticipate that the application of IFRS 15 in the future may result in more disclosures, however, the directors of the Company do not anticipate that the application of IFRS 15 will have a material impact on the timing and amounts of revenue recognised in the respective reporting periods.

The directors of the Company intend to apply the limited retrospective method with cumulative effect of initial application recognised in opening balance of equity at 1 January 2018.





## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

#### 47. POSSIBLE IMPACT OF AMENDMENTS TO STANDARDS, NEW STANDARDS AND INTERPRETATIONS ISSUED BUT NOT YET EFFECTIVE FOR THE ANNUAL ACCOUNTING YEAR ENDED 31 DECEMBER 2017 (continued)

##### IFRS 16 Leases

IFRS 16 introduces a comprehensive model for the identification of lease arrangements and accounting treatments for both lessors and lessees. IFRS 16 will supersede IAS 17 Leases and the related interpretation when it becomes effective.

IFRS 16 distinguishes lease and service contracts on the basis of whether an identified asset is controlled by a customer. Distinctions of operating leases and finance leases are removed for lessee accounting, and is replaced by a model where a right-of-use asset and a corresponding liability have to be recognised for all leases by lessees, except for short-term leases and leases of low value assets.

The right-of-use asset is initially measured at cost and subsequently measured at cost (subject to certain exceptions) less accumulated depreciation and impairment losses, adjusted for any remeasurement of the lease liability. The lease liability is initially measured at the present value of the lease payments that are not paid at that date. Subsequently, the lease liability is adjusted for interest and lease payments, as well as the impact of lease modifications, amongst others. For the classification of cash flows, the Group currently presents lease prepayments as investing cash flows in relation to leasehold lands for owned use while other operating lease payments are presented as operating cash flows. Under the IFRS 16, lease payments in relation to lease liability will be allocated into a principal and an interest portion which will be presented as financing cash flows and operating cash flows, respectively.

Under IAS 17, the Group has already recognised lease prepayments for leasehold lands where the Group is a lessee. The application of IFRS 16 may result in potential changes in classification of these assets depending on whether the Group presents right-of-use assets separately or within the same line item at which the corresponding underlying assets would be presented if they were owned.

In contrast to lessee accounting, IFRS 16 substantially carries forward the lessor accounting requirements in IAS 17, and continues to require a lessor to classify a lease either as an operating lease or a finance lease.

Furthermore, extensive disclosures are required by IFRS 16.

As at 31 December 2017, the Group has non-cancellable operating lease commitments of RMB963 million as disclosed in note 40. A preliminary assessment indicates that these arrangements will meet the definition of a lease under IFRS 16, and hence the Group will recognise a right-of-use asset and a corresponding liability in respect of all these leases unless they qualify for low value or short-term leases upon the application of IFRS 16. In addition, the application of new requirements may result in changes in measurement, presentation and disclosure as indicated above.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

**48. RECONCILIATION OF LIABILITIES ARISING FROM FINANCING ACTIVITIES**

The table below details changes in the Group's liabilities arising from financing activities, including both cash and non-cash changes. Liabilities arising from financing activities are those for which cash flows were, or future cash flows will be, classified in the Group's consolidated statement of cash flows as cash flows from financing activities.

	As at 1 January 2017 RMB'000	Accruals RMB'000	Financing cash flows RMB'000	Foreign exchange translation RMB'000	As 31 December 2017 RMB'000
Borrowings (note 33)	64,040	–	267,058	(4,580)	326,518
Convertible preference shares and preference shares (note 36)	693,700	–	(659,658)	(34,042)	–
Dividends payable	83,967	924,615	(938,242)	(11,527)	58,813
Others	–	(28,958)	28,958	–	–
	841,707	895,657	(1,301,884)	(50,149)	385,331

**49. IMMEDIATE AND ULTIMATE HOLDING COMPANY**

At 31 December 2017, the directors of the Company consider the immediate and ultimate holding company of the Group to be CTC, a state-owned enterprise established in the PRC. CTC does not produce financial statements available for public use.

