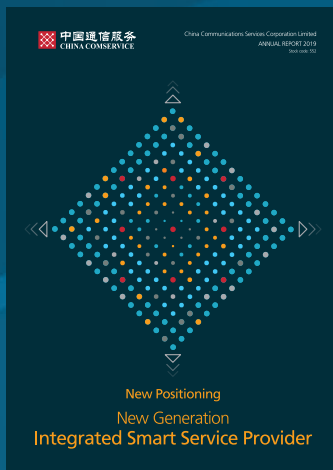


The development of Digital Economy and Smart Society and the vigorous expedition of New Infrastructure such as 5G by the government will bring the Company new opportunities in **Various Levels**



Data Center

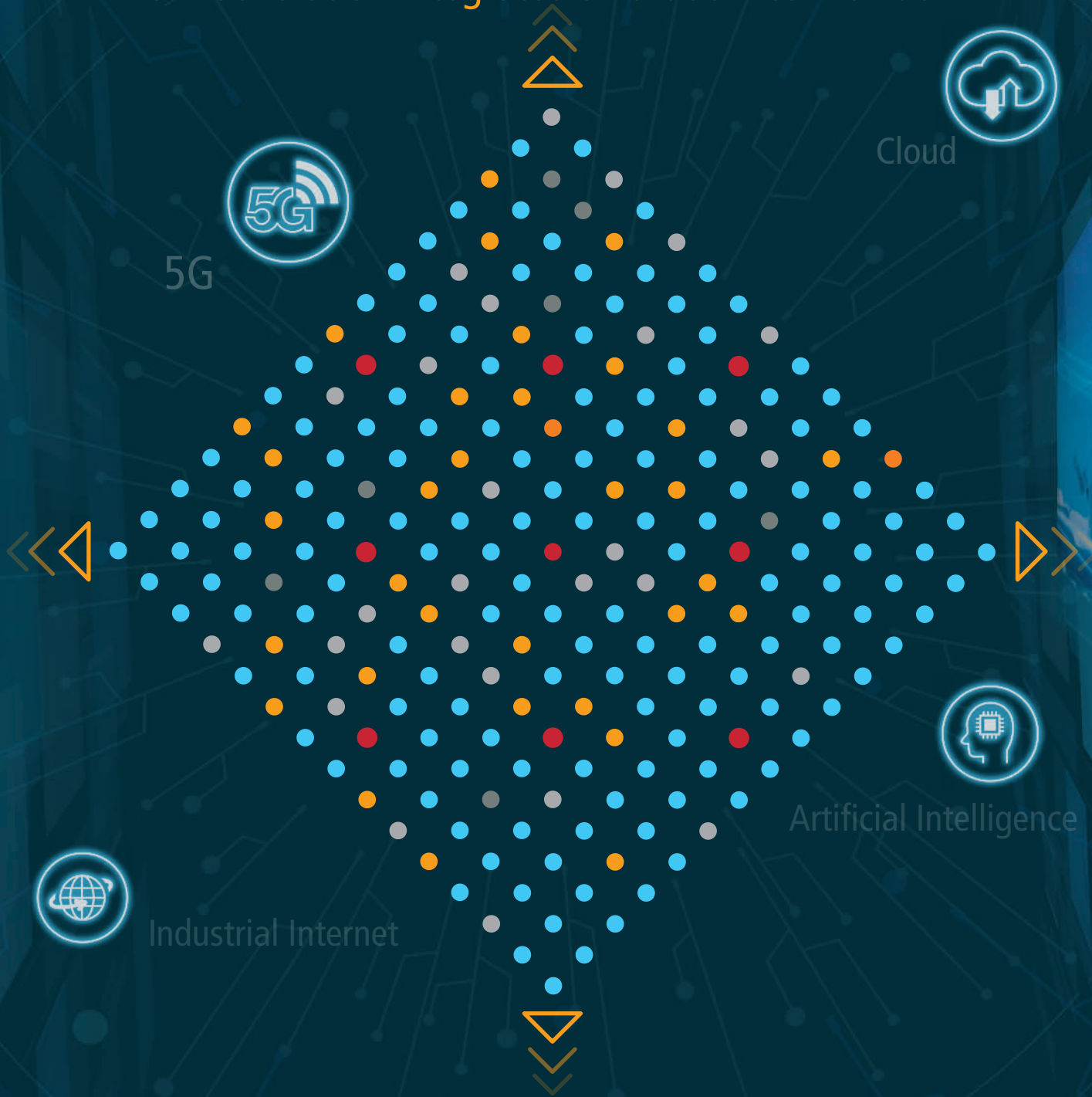
New Infrastructure



Design story

The 9 red points in the center signify the Company's logo while representing the 3 business segments and 9 businesses of the Company. The 4-layer die cut design symbolizes not only the 4-layer structure of the Company as a New Generation Integrated Smart Service Provider, but also the 4 unique capabilities of the Company. With China Comservice as its core, the Company establishes symbiotic ecosystem by strengthening the collaboration with business partners in the field to reflect the Company's new strategic position and integrate itself into the value philosophy of society, industry and customer development through horizontal and vertical development.

Seizing **New Opportunities** and Pinpointing **New Position** New Generation Integrated Smart Service Provider



For over 13 years since its listing, the Company has witnessed various new changes, evolvement of technologies and techniques in its industry. Leveraging on the strategic mindset with foresight and efficient execution of the management of the Company, the Company pinpoints its own position and performs continuous innovation and transformation. Thus, the Company achieves a favourable result with its revenue sustained an increase for 13 consecutive years at various stage of industrial cycles in the past.

Facing new market opportunities, the Company will target towards value-driven transformation. Leveraging on our 4T capabilities, namely Communications Technology, Information Technology, Data Technology and Operational Technology, we believe that in the new era of Digital Society, we will not only benefit from new opportunities from traditional telecommunications infrastructure, but in a larger extent, we will also see new demands in various areas from the digital transformation of industries and Industrial Internet, which brings new opportunities of higher value.

Possess Solid Capability in

Communications Technology (CT)



Consultation
Design Planning



» More than **60 years'** experience



» **The largest** telecommunications
infrastructure service provider in China

» Network builder for the
world-class infrastructure



Network Information Security

Cloud Computing

Network Construction

In the era of 5G, leveraging on its over 60 years of experience and the leading advantages as the largest telecommunications infrastructure service provider in China, the Group will meet the higher level demand in the fields of intelligitization, network information security etc. while fully supporting operators to build new generation information infrastructure network.

Equipped with Strengthening Capabilities in

Information Technology (IT) and Data Technology (DT)



Cloud



IoT



» Rank **5th** in the "100 Most Competitive Software & IT Service Enterprises 2019" 

» **"Leading Enterprises"** in the voting for the Leading Enterprises for Information Technology Industry in 2019

» More than **30** smart product solutions

» More than **20** smart product research and development centers

» More than **20,000** talents for consultation and research and development





Big Data



Smart City



Industrial Internet

Based on its dispersed research and development system, the Company enhances the synergy of internal resources and the collaboration with strategic partners by establishing ecosystem alliances in Smart City, Cloud Computing, IoT, Network Information Security, etc., so as to forge integrated smart solutions. The Company continues the iterative research and development on products so as to enhance capabilities in products and services, and seize opportunities from smart applications in various sectors and Industrial Internet.

Utilize Mature Capability in Operational Technology (OT)



Service Team



Backstage Expertise

» Service team covering the three levels of province, city and county **nationwide**, which is supported by frontline marketing and backstage professional support in various regions

» Break the boundaries of **organizations, regions, markets and talents** to realize synergies throughout the whole Group



Smart Operation



Synergistic Cooperation

Utilizing its local resources that have been used to serve customers in various regions for a long time, the Company assists customers to conduct smart operation through smart measures so as to support the local implementation and operation of customers' projects.

Integrate 4T capabilities and position itself as “New Generation Integrated Smart Service Provider”

Given new demands of clients for full life cycle integrated services of smart applications, we believe that by leveraging on the Company's 4T capabilities and neutral position, we can provide clients with integrated comprehensive smart solutions that are “cross-platform, cross-connection, cross-application, cross-region, cross-supplier” to meet their new demands. The new strategic position as a “New Generation Integrated Smart Service Provider” will continue to lead sustained development of the Company and further promote value-driven transformation, thus reflecting the value of integrated smart services and propelling the Group to achieve an even more glorious results in the new era.

