FINANCIAL HIGHLIGHTS

Six months ended 30 June

| | 2016 | 2015 | Change |
|--------------------------------------------------------------------------|--------|--------|----------|
| | | | |
| Revenues (RMB millions) | 42,176 | 37,563 | 12.3% |
| Gross profit (RMB millions) | 5,392 | 5,176 | 4.2% |
| Profit attributable to equity shareholders of the Company (RMB millions) | 1,386 | 1,271 | 9.1% |
| Basic earnings per share (RMB) | 0.200 | 0.184 | 9.1% |
| Free cash flow ¹ (RMB millions) | 2,385 | 151 | 1,479.5% |

Revenues

(RMB millions)

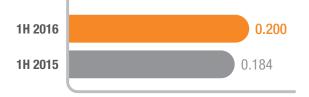


Profit Attributable to Equity Shareholders of the Company

(RMB millions)



Basic Earnings per Share (RMB)



Free Cash Flow (RMB millions)

1H 2016 2,385 1H 2015 151

Free cash flow = Profit for the year + Depreciation and amortization - Changes in working capital - Capital expenditure