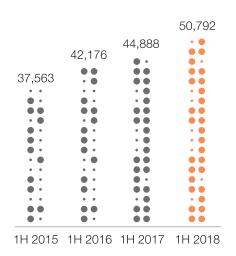
#### 02

# FINANCIAL HIGHLIGHTS

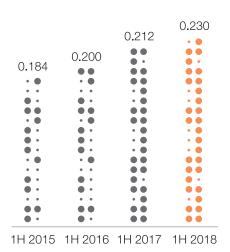
	Six months ended 30 June		
	2018	2017	Change
Revenues (RMB million)	50,792	44,888	13.2%
Gross profit (RMB million)	6,176	5,709	8.2%
Profit attributable to equity shareholders of the Company (RMB million)	1,595	1,469	8.6%
Basic earnings per share (RMB)	0.230	0.212	8.6%
Free cash flow <sup>1</sup> (RMB million)	877	2,002	-56.2%

#### Revenues

(RMB million)

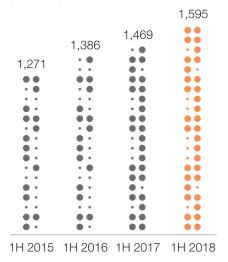


#### Basic Earnings per Share (RMB)



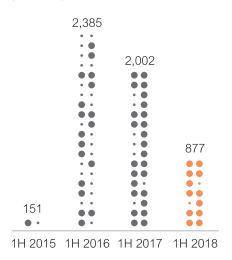
## Profit Attributable to Equity Shareholders of the Company

(RMB million)



### Free Cash Flow

(RMB million)



<sup>&</sup>lt;sup>1</sup> Free cash flow = Profit for the year + Depreciation and amortisation - Changes in working capital - Capital expenditure